



# C O N T E N T S . . .

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The deterioration in the global economic climate that started in the second half of 2000 continued throughout 2001 and the Internet and IT sectors bore the brunt of this devastating downturn. Recognizing these trends, MediaRing in 2001 accelerated the transformation that it started during the second half of 2000, from a free Internet usage model based on on-line advertising revenue to a provider of fee-based IP telephony services and technology solutions to carriers, enterprises and consumers. During the year MediaRing discontinued the web based integrated solutions business that was targeting on-line communities. Engineering resources were re-directed to address fundamental technology challenges that the industry faces in the delivery of IP telephony services, amongst them security, quality of service, and multi-vendor interoperability.

The repositioning resulted in more than 63.5% of the Group's turnover in 2001 coming from telephony services and only 1 % from advertising, compared to 2000, where 48.7 % of revenue was from advertising. The focus on technology enhanced our leadership in the VoIP arena, and the business transformation also earned MediaRing international recognition in the VoIP space as evidenced by the recently announced award by Frost and Sullivan.

## CHAIRMAN'S MESSAGE . . .

Going forward, MediaRing will focus on only two business areas, namely, IP telephony services and licensing of our technologies.

### GROUP PERFORMANCE

Group revenue increased from \$19.8 million in 2000 to \$20.1 million for the year 2001. This was attributed to the following segments of business:

#### TELEPHONY SERVICES

Revenue from telephony services increased from \$7.8 million in 2000 to \$12.8 million for the year 2001, an increase of better than 60%. This was generated from the sale of pre-paid cards, post-paid services and termination services. During the year the Group introduced several new routes in the phone-to-phone service segment, leveraging on MediaRing's technology infrastructure.

#### CONSUMER SERVICES

Consumer revenue decreased from \$11.3 million in 2000 to \$6.5 million for the year 2001. Advertising revenue comprising standard banner advertisements, e-mail services and sponsorships decreased from \$9.8 million in 2000 to \$0.2 million for the year 2001. The lower advertising revenue was mainly due to the decline of the Internet sector and the demise of advertising based business models, together with the changes implemented in the Group's business focus.

The majority of the Group's free VoIP services were terminated in February 2001. More revenue generating business models were established, supporting both pre and post paid telephony services based on MediaRing's proprietary VoIP technology and infrastructure. Overall, consumer VoIP services contributed S\$5.6 million of the total revenue.

#### INTEGRATED SOLUTIONS

The Group discontinued the Integrated Solutions services during the year. Resources were channeled into engineering development and to support our carrier and re-seller programs.

The Group continues to invest in R&D to develop new products and services focusing on the corporate and carrier markets.

#### STREAMLINED OPERATIONS

During the year 2001, the Group streamlined its organization and certain operations in foreign subsidiaries were made redundant and consolidated into the Singapore Head Office. Consequently, operating loss before taxation was reduced from S\$56.9 million in 2000 to S\$33.9 million for the year 2001. The decrease was mainly attributed to significant reductions in various operating costs such as marketing and personnel related costs as a result of the consolidation measures implemented.

Provision for diminution in value of investments also reduced from S\$7.8 million in 2000 to approximately S\$34,000 in the year 2001.

The foreign exchange gain of the Company and its subsidiaries of S\$4.0 million for the year 2001 is mainly due to the unrealized exchange gain from the Group's holdings in US dollar denominated assets. The exchange rate moved favourably from US\$1:S\$1.7315 at the beginning of the 2001 to S\$1.85 at end of the year.

The Group decided to make a provision for doubtful debts of S\$3.65 million and write off fixed assets for its discontinued services amounting to S\$2.9 million. In addition, the company also made a one-time write-off of goodwill on consolidation of S\$2.6 million for acquiring the interests that it did not own in its subsidiaries and associated companies. The loss after accounting for share of associated companies' losses and minority interest was S\$34.6 million for the year 2001, compared to S\$56.0 million in the previous year, a decline of 38%.

### GOING FORWARD

Though MediaRing has successfully transformed its business in 2001, the Board felt that the Group's cost structure could not be sustained. In Jan 2002, a major re-structuring was undertaken to further streamline operations and bring costs down to better match revenue opportunities. The Group's staff strength reduced by nearly 35%.

Services and engineering efforts were realigned to focus on businesses with revenue potential. In addition, VoizBridge, a new product line that facilitates secured commercial exchange of voice and fax traffic over multi-vendor IP networks targeting carriers and service providers was launched. A Technology Division was formed to spearhead this new opportunity.

Going forward, MediaRing will focus on two business areas, namely, IP telephony services and licensing of our technologies. Although MediaRing is now better positioned to meet the challenges ahead, the future is not without risk. Uncertainties in the recoveries in major economies and increasing competition challenge MediaRing everyday. The continued downward trend of bandwidth cost also erodes MediaRing's immediate competitiveness in the provision of telephony services over the Internet. On the other hand, IP telephony services has shown gathering momentum and MediaRing, being a leader in this technology, is poised to grow in tandem with the growth in VoIP telecommunications.

On behalf of the Board, I would like to thank our colleagues in MediaRing for their effort and contribution during the year and our shareholders for their support.



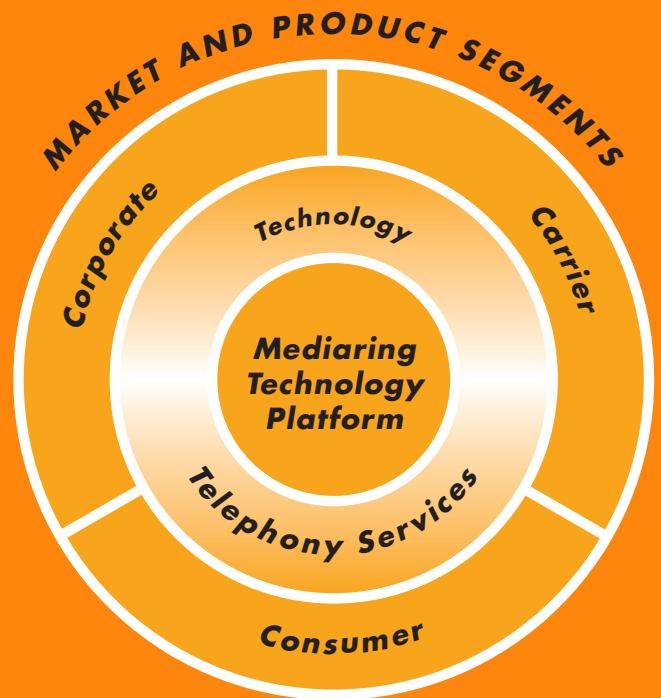
Walter Sousa  
Chairman

# PRODUCTS & SERVICES . . .

## **POSITIONED TO GROW AND SHAPE THE FUTURE OF VoIP**

MediaRing has been developing Internet Protocol-based real-time communications technologies since 1993. MediaRing is an early adopter of Voice-over-IP (VoIP) technology in Asia, and has made its mark in making the delivery of high quality IP telephony services to consumers over the public Internet a reality.

In 2001 MediaRing extended its range of services and solutions to target the global telecommunications carrier and enterprise markets, while putting on hold the Integrated Solutions set of web-based offerings that targeted online communities. New inventions that facilitate the secured exchange of commercial voice and fax traffic over multi-domain interconnected IP networks have led to new patent filings and technology licensing opportunities. Enhancements made to the operations and business support systems have also enabled the launch of new business models, such as the delivery of Internet telephony services through private label partners and offline reseller distribution networks. As the adoption rate of VoIP technology accelerates amongst carriers, enterprises, and consumers, MediaRing is poised to grow with the industry.



*MediaRing's management has demonstrated exemplary entrepreneurial skills, solid business judgement and excellent knowledge of the industry by repositioning the company to meet the demands of an evolving marketplace," said Elka Popova, research analyst for Frost & Sullivan." MediaRing's provident business strategy, well-diversified services portfolio and innovative technologies are a guarantee of its future success in the market for telecommunications services.*

## **RECOGNIZED AS ONE OF THE LEADERS IN VoIP TECHNOLOGY**

In 2001, Frost & Sullivan - a leading global analyst and strategic market consultancy-qualified and presented the 2002 Entrepreneurial Company Market Engineering Award to MediaRing for its entrepreneurial spirit and successful business development strategy.

This award recognizes MediaRing's achievements in positioning or repositioning the company for future success. Additionally, the award certifies that the company's business strategy is sound and in line with the specific market place and the overall economic environment.



## YEAR 2002 PRODUCTS AND SERVICES FOCUS

MediaRing in 2002 will continue to innovate and deliver technologies to grow its services and technology licensing business units.

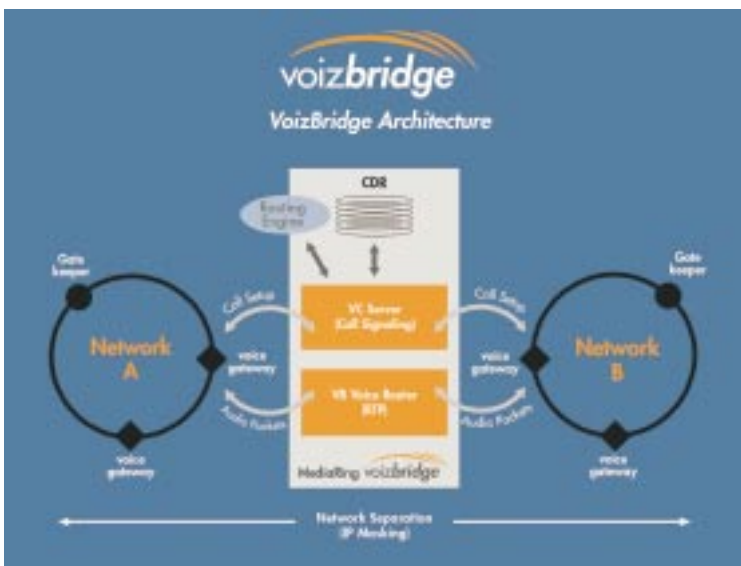
**MediaRing VoizNet Services Division** offers a range of Internet telephony services that encompass the carrier, enterprise and consumer markets. These services leverage VoizNet, a global interconnected voice network over the public Internet powered by MediaRing's proprietary technology.

VoizNet is designed to facilitate the transmission of voice data over IP networks of an unpredictable nature, such as the public Internet. Its architecture adopts VoizBridge technology to provide carrier-class performance and interoperability. With a global reach of over 200 countries, VoizNet enables the delivery of quality telephony services with very low delivery costs.

VoizNet for Carriers simplifies the connectivity and exchange of international wholesale voice traffic amongst carriers and service providers. VoizNet for Enterprise enables corporate customers to enjoy low cost VoIP services without having to replace their existing investments in telephony equipments. Finally VoizFone, MediaRing's PC to Phone service for consumers, leverages VoizNet's worldwide reach to provide low cost high quality Internet telephony service to online users worldwide.

**MediaRing Technology Division** is responsible for licensing MediaRing's innovative VoIP interconnect and value-added IP telephony solutions to telecommunication carriers and service providers (ISPs/xSPs) worldwide. In 2002, the Technology division will focus on promoting VoizBridge, MediaRing's solution to facilitate secured inter-domain exchange of commercial telephony and fax traffic. VoizBridge opens up the possibility for carriers to implement a new generation of VoIP clearinghouse and IP-based international wholesale interconnect zones.

**In 2002, the Technology division will focus on promoting VoizBridge, MediaRing's solution to facilitate secured inter-domain exchange of commercial telephony and fax traffic.**



## TECHNOLOGY DIVISION

### TELECOMMUNICATIONS CARRIERS, CLEARINGHOUSES AND SERVICE PROVIDERS

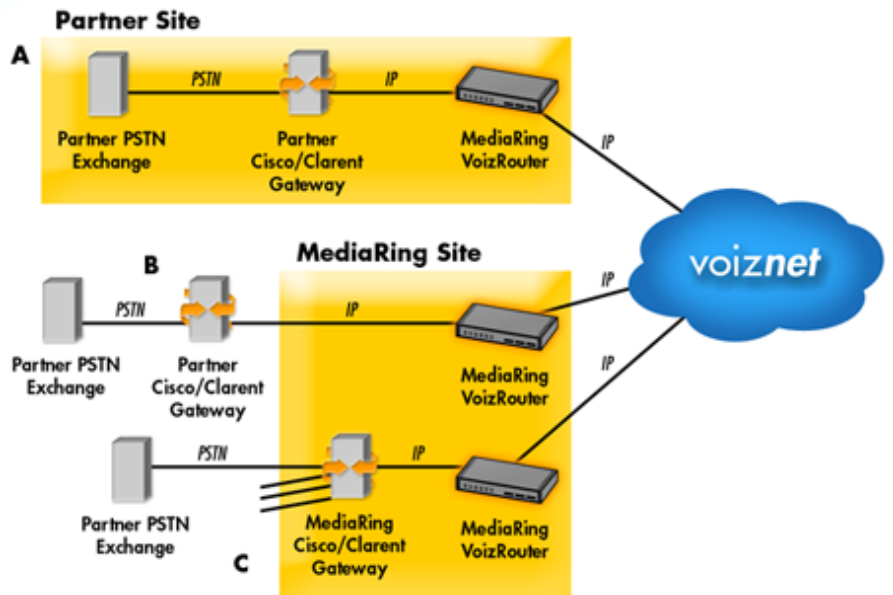
#### MEDIATING VOIZBRIDGE

MediaRing VoizBridge is an IP based inter-domain connectivity solution that allows different IP networks to exchange billable voice and fax traffic. The network domains that can be connected include carrier VoIP networks, enterprise IP networks, and even IP-based home networks with broadband Internet connectivity.

VoizBridge generates call detail records (CDRs) to facilitate inter-network billing and settlement. For added security, VoizBridge supports the ESTI Open Settlement Protocol (OSP) standards. VoizNet provides a unique implementation that allows network address translation (NAT) to be accomplished at both the signaling and voice paths.

Supporting industry standard protocols, VoizBridge's wide-scale interoperability between multiple gateways or gatekeepers manufactured by different vendors makes it an ideal interconnect solution for carriers, clearinghouses and service providers.

The first customer adoption of VoizBridge took place in November 2001. The product is generally available today.



## **VOIZNET SERVICES DIVISION**

### **TELECOMMUNICATIONS CARRIERS, CLEARINGHOUSES AND SERVICE PROVIDERS**

#### **VOIZNET FOR CARRIERS**

Through VoizNet, MediaRing offers international wholesale termination services to carriers via a robust and expansive telecommunications network.

In partnership with some of the world's largest telecommunication carriers, VoizNet terminates calls in more than 200 countries. Fast, fully-redundant connections feature advanced technologies that ensure high call quality and availability.

#### **VOIZNET FOR ISP**

VoizNet For ISP provides service providers with the ability to offer simple, cost effective, world wide phone-to-phone calling services to their customers using their existing networks and their customer existing PABX systems.

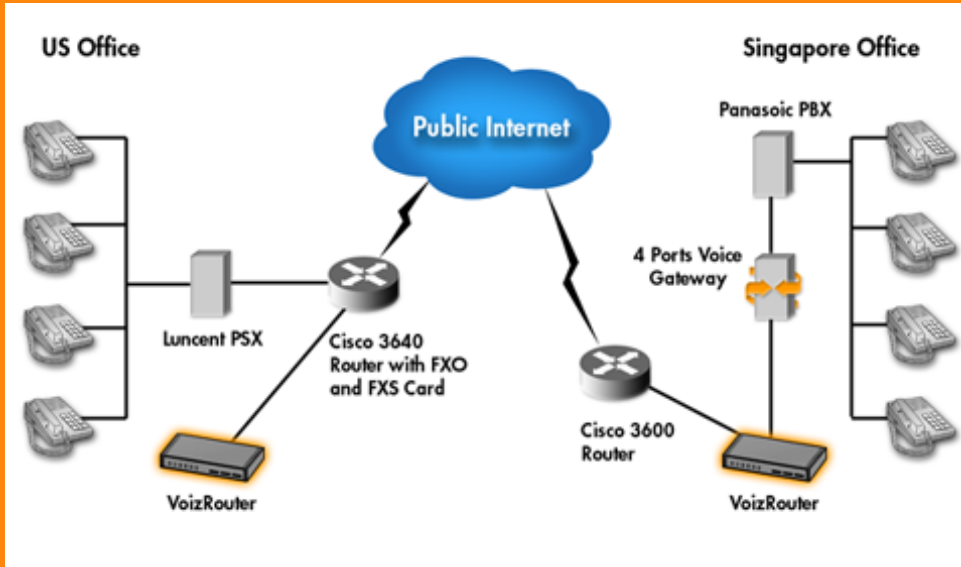
The solutions allow service providers to leverage VoizNet, MediaRing's global interconnected VoIP network, to offer services to their customer to make call over Internet Protocol thus lowering communication cost.

#### **VOIZFONE FOR ISPs**

Voiznet for ISPs is a private label solution for service providers to offer own-branded Pre-paid PC-to-Phone services. Based on the same robust technology from VoizNet.

With VoizFone for ISPs, service providers can concentrate on managing their customers, while MediaRing undertakes the management and facilitation of back-end operations like call termination, billing, and maintenance.

***VoizNet for ISP allow service providers to leverage VoizNet, MediaRing's global interconnected VoIP network, to offer services to their customer to make call over Internet Protocol thus lowering communication cost.***



## ENTERPRISE

### VOIZNET FOR ENTERPRISES

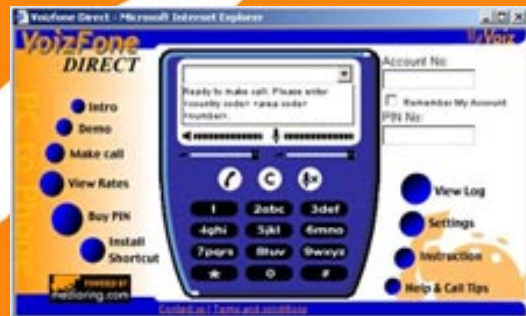
MediaRing VoizNet for Enterprises provides companies with a simple and affordable way to leverage the public Internet as a delivery mechanism for their long-distance communication needs. VoizNet For Enterprises is a hybrid solution that allows managers to integrate their company's PABX telephone infrastructure with its existing Internet connection using MediaRing VoizRouter technology, leading to cost savings of more than 90 per cent.

Companies can lower their cost of communication without a large initial outlay in the implementation of a managed network, while maintaining high call quality and reliability.

## CONSUMERS

### VOIZFONE FOR CONSUMERS

VoizFone for consumers, MediaRing's PC to Phone service for consumers, provides quality PC-to-Phone calls without the elevated calling rates of traditional IDD providers. With prices even lower than that of Phone-to-Phone VoIP providers, VoizFone features patent-pending MediaRing technologies that ensure high call clarity even over the public Internet.





#### **BOARD OF DIRECTORS**

Walter Sousa (Chairman)  
Koh Boon Hwee  
Sim Wong Hoo  
Pol Lucien Corneel Hauspie  
Thomas Kalon Ng  
Khaw Kheng Joo  
Thomas Henrik Zilliacus

#### **EXECUTIVE COMMITTEE**

Walter Sousa  
Koh Boon Hwee  
Yvonne Lau Yee Wan

#### **COMPANY SECRETARIES**

Abdul Jabbar bin Karam Din  
Yvonne Lau Yee Wan

#### **AUDIT COMMITTEE**

Khaw Kheng Joo (Chairman)  
Koh Boon Hwee  
Thomas Kalon Ng

#### **COMPENSATION COMMITTEE**

Koh Boon Hwee (Chairman)  
Sim Wong Hoo

#### **REGISTERED OFFICE**

10 Eunos Road 8  
#12-01 Singapore Post Centre  
Singapore 408600

#### **SHARE REGISTRAR**

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10 Collyer Quay  
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Singapore 049315

#### **PRINCIPAL BANKERS**

Citibank N.A., Singapore  
3 Temasek Avenue  
#17-00 Centennial Tower  
Singapore 039190

The Hongkong and Shanghai  
Banking Corp Ltd  
21 Collyer Quay  
#08-01 HSBC Building  
Singapore 049320

#### **AUDITORS**

**Arthur Andersen**  
Certified Public Accountants  
10 Hoe Chiang Road  
#18-00 Keppel Towers  
Singapore 089315  
Partner-in-charge: Max Loh Khum Whai

#### **LEGAL ADVISORS**

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**Fenwick & West LLP**  
(Patents & Trademarks)  
Two Palo Alto Square  
Palo Alto, CA 94306  
United States of America

C O R P O R A T E  
I N F O R M A T I O N . . .

# MAIN BUSINESS ADDRESSES . . .

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Fax: 1 • 408 • 383 9223

## **UNITED KINGDOM**

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**MediaRing (Hong Kong) Limited**  
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Fax: 852 • 2863 6477

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**MediaRing TC, Inc**  
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Shinjuku-ku, Tokyo  
162-0065 Japan  
Tel: 81 • 3 • 5919-1850  
Fax: 81 • 3 • 5919-1851

The directors are pleased to present their report to the members together with the audited financial statements of the Company and the consolidated financial statements of the Company and its subsidiaries (the Group) for the financial year ended 31 December 2001.

***DIRECTORS***

The directors of the Company in office at the date of this report are:

**Walter Sousa**

**Koh Boon Hwee**

**Pol Lucien Corneel Hauspie**

**Sim Wong Hoo**

**Thomas Kalon Ng**

**Khaw Kheng Joo** (appointed on 28 February 2002)

**Thomas Henrik Zilliacus** (appointed on 28 February 2002)

***PRINCIPAL ACTIVITIES***

The principal activities of the Company include:

- research and development, design and marketing of telecommunication software;
- marketing and sales of international telephony services; and
- marketing and sales of internet voice communication services.

The principal activities of the subsidiaries include those relating to marketing and the sale of international telephony services and internet voice communication services in their respective countries of incorporation.

There have been no significant changes in the nature of these activities during the financial year.

***EMPLOYEES***

The total number of employees in the Company and the Group at the end of the financial year was 100 (2000: 123) and 221 (2000: 277) respectively.

## DIRECTOR'S REPORT

Continued...

### RESULTS FOR THE FINANCIAL YEAR

|                                    | Group       | Company    |
|------------------------------------|-------------|------------|
|                                    | \$          | \$         |
| Loss after tax                     | 34,567,643  | 5,022,175  |
| Accumulated losses brought forward | 91,874,354  | 39,818,428 |
| Accumulated losses carried forward | 126,441,997 | 44,840,603 |

### MATERIAL TRANSFERS TO OR FROM RESERVES OR PROVISIONS

Except as shown in the financial statements, there were no material transfers to or from reserves or provisions during the financial year.

### ACQUISITION AND DISPOSAL OF SUBSIDIARIES

Additional equity interests in the following companies were acquired by the Company during the financial year:

| Name of subsidiary                                                                  | Interest before and after additional acquisition |         | Consideration | Net tangible assets acquired |
|-------------------------------------------------------------------------------------|--------------------------------------------------|---------|---------------|------------------------------|
|                                                                                     | Before %                                         | After % |               |                              |
| Mediaring TC, Inc                                                                   | 49%                                              | 100%    | ¥44,300,000   | ¥37,161,184                  |
| I2U Pte Ltd                                                                         | 72%                                              | 100%    | \$150,000     | -                            |
| MediaRing (Hong Kong) Limited (Formerly known as MediaRing.com (Hong Kong) Limited) | 90%                                              | 100%    | \$2,102,400   | -                            |

There were no other acquisitions or disposals of subsidiaries during the financial year.

### ISSUE OF SHARES OR DEBENTURES

During the financial year, the Company issued the following shares:

| Shares issued                                                                                       | Purpose                                                                                                         |
|-----------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------|
| (a) 17,520,000 ordinary shares of \$0.10 each at \$0.12 per share for consideration other than cash | To acquire issued shares in MediaRing (Hong Kong) Limited (formerly known as MediaRing.com (Hong Kong) Limited) |
| (b) 2,435,500 ordinary shares of \$0.10 each at par for cash                                        | Exercise of employee share options                                                                              |

Except as disclosed above, no other shares or debentures were issued by any company in the Group during the financial year.

**ARRANGEMENTS TO ENABLE DIRECTORS TO ACQUIRE SHARES OR DEBENTURES**

Except as described in the paragraph "Options of the Company" below, neither at the end of nor at any time during the financial year was the Company a party to any arrangement whose object was to enable the directors of the Company to acquire benefits by means of the acquisition of shares or debentures of the Company or any other body corporate.

**DIRECTOR'S INTEREST IN SHARES OR DEBENTURES**

The interests of the directors who held office at the end of the financial year in the shares or debentures of the Company and related corporations, according to the register kept by the Company for the purposes of section 164 of the Companies Act, were as follows:

|                                       | Held by director as at |                     |                    | Other shareholdings in which the director is deemed to have an interest as at |                     |                    |
|---------------------------------------|------------------------|---------------------|--------------------|-------------------------------------------------------------------------------|---------------------|--------------------|
|                                       | 1 January<br>2001      | 31 December<br>2001 | 21 January<br>2002 | 1 January<br>2001                                                             | 31 December<br>2001 | 21 January<br>2002 |
| <b>Ordinary shares of \$0.10 each</b> |                        |                     |                    |                                                                               |                     |                    |
| Ng Ede Phang                          | 20,819,440             | 20,819,440          | 20,819,440         | -                                                                             | -                   | -                  |
| Koh Boon Hwee                         | -                      | -                   | -                  | 2,915,190                                                                     | 2,915,190           | 2,915,190          |
| Pol Lucien Corneel Hauspie            | -                      | -                   | -                  | 53,092,270                                                                    | 53,092,270          | 53,092,270         |
| Sim Wong Hoo                          | -                      | -                   | -                  | 77,850,240                                                                    | 77,850,240          | 77,850,240         |

|                                                                                    | Held by director as at |                     |                    | Options in which the director is deemed to have an interest as at |                     |                    |
|------------------------------------------------------------------------------------|------------------------|---------------------|--------------------|-------------------------------------------------------------------|---------------------|--------------------|
|                                                                                    | 1 January<br>2001      | 31 December<br>2001 | 21 January<br>2002 | 1 January<br>2001                                                 | 31 December<br>2001 | 21 January<br>2002 |
| <b>Options to subscribe for ordinary shares of \$0.10 each at \$0.10 per share</b> |                        |                     |                    |                                                                   |                     |                    |
| Walter Sousa                                                                       | 650,000                | 3,650,000           | 3,650,000          | -                                                                 | -                   | -                  |
| Koh Boon Hwee                                                                      | 1,300,000              | 1,300,000           | 1,300,000          | -                                                                 | -                   | -                  |

|                                                                                     | Held by director as at |                     |                    | Warrants in which the director is deemed to have an interest as at |                     |                    |
|-------------------------------------------------------------------------------------|------------------------|---------------------|--------------------|--------------------------------------------------------------------|---------------------|--------------------|
|                                                                                     | 1 January<br>2001      | 31 December<br>2001 | 21 January<br>2002 | 1 January<br>2001                                                  | 31 December<br>2001 | 21 January<br>2002 |
| <b>Warrants to subscribe for ordinary shares of \$0.10 each at \$0.17 per share</b> |                        |                     |                    |                                                                    |                     |                    |
| Sim Wong Hoo                                                                        | -                      | -                   | -                  | 31,000,000                                                         | -                   | -                  |

No other director had an interest in any shares or debentures of the Company or related corporations either at the beginning or end of the financial year or 21 January 2002.

## **DIRECTOR'S REPORT**

*Continued...*

### **DIRECTORS' CONTRACTUAL BENEFITS**

Since the end of the previous financial year, no director has received or become entitled to receive a benefit (other than a benefit or any fixed salary of a full-time employee of the Company, included in the aggregate amount of emoluments shown in the financial statements, or any emoluments received from a related corporation) by reason of a contract made by the Company or a related corporation with the director or with a firm of which the director is a member, or with a company in which the director has a substantial financial interest.

### **DIVIDENDS**

The directors do not recommend payment of a dividend and no dividend has been paid or declared by the Company since the end of the previous financial year.

### **BAD AND DOUBTFUL DEBTS**

Before the financial statements of the Company were prepared, the directors took reasonable steps to ascertain that proper action had been taken in relation to writing off bad debts and providing for doubtful debts of the Company and satisfied themselves that no debts of the Company needs to be written off as bad and that adequate provision had been made for doubtful debts.

At the date of this report, the directors are not aware of any circumstances which would require any debts in the group of companies to be written off as bad or render the amount of provision for doubtful debts inadequate to any substantial extent.

### **CURRENT ASSETS**

Before the financial statements of the Company were prepared, the directors took reasonable steps to ascertain that any current assets of the Company which were unlikely to realise their book values in the ordinary course of business had been written down to their estimated realisable values or that adequate provision had been made for the diminution in values of such current assets.

At the date of this report, the directors are not aware of any circumstances which would render the values attributed to current assets in the consolidated financial statements misleading.

### **CHARGES ON ASSETS AND CONTINGENT LIABILITIES**

At the date of this report, no charge on the assets of the Company or any other corporation in the Group which secures the liabilities of any other person has arisen since the end of the financial year and no contingent liability of the Company or any other corporation in the Group has arisen since the end of the financial year.

### **ABILITY TO MEET OBLIGATIONS**

No contingent or other liability has become enforceable or is likely to become enforceable within the period of twelve months after the end of the financial year which, in the opinion of the directors, will or may substantially affect the ability of the Company and of the Group to meet their obligations as and when they fall due.

**OTHER CIRCUMSTANCES AFFECTING THE FINANCIAL STATEMENTS**

At the date of this report, the directors are not aware of any circumstances not otherwise dealt with in this report or the consolidated financial statements which would render any amount stated in the financial statements of the Company and the consolidated financial statements misleading.

**UNUSUAL ITEMS**

In the opinion of the directors, the results of the operations of the Company and of the Group for the financial year have not been substantially affected by any item, transaction or event of a material and unusual nature.

**UNUSUAL ITEMS AFTER THE FINANCIAL YEAR**

In the opinion of the directors, no item, transaction or event of a material and unusual nature has arisen in the interval between the end of the financial year and the date of this report which would affect substantially the results of the operations of the Company and of the Group for the financial year in which this report is made.

**OPTIONS OF THE COMPANY**

The particulars of share options of the Company are as follows:

**(a) 1996 Employee Share Option Scheme**

This scheme was adopted in 1996, under the previous management of the Company. Options to subscribe for a total of 1,330,000 ordinary shares of \$0.10 each were granted to employees of the Group under this scheme as follows:

| Date of grant | Number of share options |                                        |                        | Exercise price | Expiry date  |
|---------------|-------------------------|----------------------------------------|------------------------|----------------|--------------|
|               | As at date of grant     | Number of options lapsed/<br>exercised | As at 31 December 2001 |                |              |
| 11 July 1996  | 1,330,000               | 1,330,000                              | -                      | \$0.182        | 10 July 2001 |

Pursuant to this scheme, no ordinary shares of \$0.10 each were issued during the financial year by virtue of the exercise of options to take up unissued shares of the Company. As at the end of the financial year, all options granted under the scheme has expired.

## DIRECTOR'S REPORT

Continued...

### OPTIONS OF THE COMPANY (Continued)

#### (b) 1999 MediaRing Employees' Share Option Scheme

In September 1999, the Company adopted an employee share option scheme (the '1999 MediaRing Employees' Share Option Scheme') to grant options to subscribe for 65,921,470 ordinary shares of \$0.10 each to employees and directors of the Group.

The scheme is administered by the Compensation Committee. The members of the committee are:

**Koh Boon Hwee** (Chairman)

**Sim Wong Hoo**

Details of the options to subscribe for ordinary shares of \$0.10 each in the Company granted to employees and directors of the Group pursuant to the Scheme are as follows:

|                                                                       | Exercise period | No. of shares under option |               |                 |              |                     | Exercise price |
|-----------------------------------------------------------------------|-----------------|----------------------------|---------------|-----------------|--------------|---------------------|----------------|
|                                                                       |                 | Granted during the year    | Total granted | Total exercised | Total lapsed | Total not exercised |                |
| <b>Directors of the Company</b>                                       |                 |                            |               |                 |              |                     |                |
| Walter Sousa                                                          | 5 years         | -                          | 650,000       | -               | -            | 650,000             | \$0.10         |
| Koh Boon Hwee                                                         | 5 years         | -                          | 1,300,000     | -               | -            | 1,300,000           | \$0.10         |
| <b>Employees granted 5% or more of total options under the scheme</b> |                 |                            |               |                 |              |                     |                |
| Hwang Kuo Wei                                                         | 10 years        | -                          | 3,500,000     | 1,078,000       | -            | 2,422,000           | \$0.10         |
| Pek Yew Chai                                                          | 10 years        | -                          | 4,000,000     | 958,000         | 3,042,000    | -                   | \$0.10         |
| Other employees                                                       | 10 years        | -                          | 62,349,930    | 15,139,000      | 22,963,160   | 24,247,770          | \$0.10         |
| Total                                                                 |                 | -                          | 71,799,930*   | 17,175,000      | 26,005,160   | 28,619,770          |                |

\* Figure includes lapsed options re-offered to existing employees.

Except as disclosed above, no other directors were granted options under this scheme and no participant received 5% or more of the total number of options available under the scheme.



**OPTIONS OF THE COMPANY** (Continued)

(c) 1999 MediaRing Employees' Share Option Scheme II

Pursuant to this scheme, the Compensation Committee has the ability to grant options to present and future employees of the Group as well as to other persons who are eligible under the scheme at the then prevailing market price of the shares, less a discount to be determined by the Compensation Committee, which shall not exceed 20% of the then prevailing market price.

The scheme will be administered by the Compensation Committee who will then determine the terms and conditions of the grant of the options, including the exercise price, the vesting periods which may be over and above the minimum vesting periods prescribed by the Listing Manual of the Singapore Exchange Securities Trading Limited (SGX-ST) and the imposition of retention periods following the exercise of these options by the employees, if any.

In line with the current rules of the SGX-ST, the total number of shares to be issued under the 1999 MediaRing Employees' Share Option Scheme II will not exceed 15% of the total issued share capital of the Company from time to time.

Details of the options to subscribe for ordinary shares of \$0.10 each of the Company granted to employees and directors of the Group pursuant to the Scheme are as follows:

|                                                                       | Exercise period           | No. of shares under option |                   |                 |                  | Exercise price    |                     |
|-----------------------------------------------------------------------|---------------------------|----------------------------|-------------------|-----------------|------------------|-------------------|---------------------|
|                                                                       |                           | Granted during the year    | Total granted     | Total exercised | Total lapsed     |                   | Total not exercised |
| <b>Directors of the Company</b>                                       |                           |                            |                   |                 |                  |                   |                     |
| Walter Sousa                                                          | 6.9.2001 to<br>6.6.2011   | 3,000,000                  | 3,000,000         | -               | -                | 3,000,000         | \$0.1370            |
| <b>Employees granted 5% or more of total options under the scheme</b> |                           |                            |                   |                 |                  |                   |                     |
| Yvonne Lau Yee Wan                                                    | 5.11.2001 to<br>5.11.2011 | 4,000,000                  | 4,000,000         | -               | -                | 4,000,000         | \$0.1020            |
| Other employees                                                       | 11.1.2000 to<br>11.1.2010 | -                          | 3,808,000         | -               | 1,784,000        | 2,024,000         | \$1.4656            |
| Other employees                                                       | 2.5.2000 to<br>2.5.2010   | -                          | 300,000           | -               | 300,000          | -                 | \$0.6816            |
| Other employees                                                       | 13.6.2000 to<br>13.6.2010 | -                          | 6,340,000         | -               | 2,155,000        | 4,185,000         | \$0.4490            |
| Other employees                                                       | 21.5.2001 to<br>21.5.2011 | 7,396,220                  | 7,396,220         | -               | 3,830,000        | 3,566,220         | \$0.1540            |
| Other employees                                                       | 5.11.2001 to<br>5.11.2011 | 1,060,000                  | 1,060,000         | -               | 450,000          | 610,000           | \$0.1020            |
| <b>Total</b>                                                          |                           | <b>15,456,220</b>          | <b>25,904,220</b> | <b>-</b>        | <b>8,519,000</b> | <b>17,385,220</b> |                     |

Except as disclosed above, no other directors were granted options under this scheme and no participant received 5% or more of the total number of options available under the scheme.

## DIRECTOR'S REPORT

Continued...

### OPTIONS OF THE COMPANY (Continued)

Except for the above, during the financial year there were:

- no options granted by the Company or its subsidiaries to any person to take up unissued shares in the Company or any subsidiaries; and
- no shares issued by virtue of any exercise of options to take up unissued shares of the Company or any subsidiaries.

There were no unissued shares of any subsidiaries under option as at the end of the financial year.

### AUDIT COMMITTEE

The Audit Committee comprises one executive director and two independent non-executive directors, one of whom is also the Chairman of the Committee. The members of the Committee are:

**Khaw Kheng Joo** (Chairman, non-executive director)  
**Koh Boon Hwee**  
**Thomas Kalon Ng** (Non-executive director)

The Committee performs the functions set out in the Companies Act, and the Best Practices Guide. In performing those functions, the Committee reviewed the overall scope of the external audits and the assistance given by the Company's officers to the auditors. The Committee met with the external auditors to discuss the results of their audit and their evaluation of the systems of internal accounting controls. The Committee also reviewed the financial statements of the Company and the consolidated financial statements of the Group for the financial year ended 31 December 2001, as well as the external auditors' report thereon.

The Audit Committee held two meetings during the financial year ended 31 December 2001.

The Committee has recommended to the Board of Directors that Arthur Andersen be nominated for re-appointment as auditors at the forthcoming annual general meeting of the Company.

### OTHER INFORMATION REQUIRED BY THE SINGAPORE EXCHANGE SECURITIES TRADING LIMITED

No material contracts to which the Company or any subsidiary is a party and which involve directors' interests subsisted at the end of the financial year or have been entered into since the end of the previous financial year.

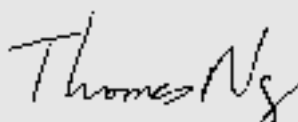
### AUDITORS

Arthur Andersen have expressed their willingness to accept re-appointment as auditors of the Company.

On behalf of the Board of Directors



**KOH BOON HWEE**  
Director



**THOMAS KALON NG**  
Director

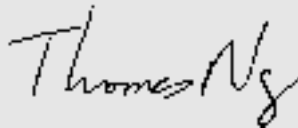
Singapore  
1 April 2002

In the opinion of the directors of MediaRing.com Ltd, the financial statements set out on pages 19 to 44 are drawn up so as to give a true and fair view of the state of affairs of the Company and of the Group as at 31 December 2001 and the results and changes in equity of the Company and of the Group and cash flows of the Group for the year then ended and at the date of this statement there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due.

**On behalf of the Board of Directors**



**KOH BOON HWEE**  
Director



**THOMAS KALON NG**  
Director

Singapore  
1 April 2002

## AUDITORS' REPORT TO THE MEMBERS OF MEDIARING.COM LTD

We have audited the financial statements of MediaRing.com Ltd and the consolidated financial statements of MediaRing.com Ltd and its subsidiaries as at 31 December 2001 and for the year then ended set out on pages 19 to 44. These financial statements are the responsibility of the Company's directors. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Singapore Standards on Auditing. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the directors, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion:

- (a) the financial statements and consolidated financial statements are properly drawn up in accordance with the provisions of the Companies Act and Statements of Accounting Standard in Singapore and so as to give a true and fair view of:
  - (i) the state of affairs of the Company and of the Group as at 31 December 2001 and of the results and changes in equity of the Company and of the Group and cash flows of the Group for the year then ended; and
  - (ii) the other matters required by Section 201 of the Act to be dealt with in the financial statements and consolidated financial statements;
- (b) the accounting and other records and the registers required by the Act to be kept by the Company and its subsidiaries incorporated in Singapore have been properly kept in accordance with the provisions of the Act.

We have considered the financial statements and the auditors' reports of the subsidiaries of which we have not acted as auditors and the financial statements of subsidiaries which are not required to present audited financial statements under the laws of their countries of incorporation, being financial statements included in the consolidated financial statements. The names of these subsidiaries are indicated in Note 7 to the financial statements.

We are satisfied that the financial statements of the subsidiaries that have been consolidated with the financial statements of the Company are in form and content appropriate and proper for the purposes of the preparation of the consolidated financial statements and we have received satisfactory information and explanations as required by us for those purposes.

The auditors' reports on the financial statements of the subsidiaries were not subject to any qualification and in respect of the subsidiaries incorporated in Singapore, did not include any comment made under Section 207(3) of the Act.

**Arthur Andersen**

Certified Public Accountants

Singapore

1 April 2002

## BALANCE SHEETS AS AT 31 DECEMBER 2001

(Amounts in Singapore dollars)

|                                            | Note | Group         |              | Company      |              |
|--------------------------------------------|------|---------------|--------------|--------------|--------------|
|                                            |      | 2001<br>\$    | 2000<br>\$   | 2001<br>\$   | 2000<br>\$   |
| <b>Share capital and reserves</b>          |      |               |              |              |              |
| Share capital                              | 3    | 74,171,187    | 72,175,637   | 74,171,187   | 72,175,637   |
| Share premium                              | 4    | 117,538,160   | 117,187,760  | 117,538,160  | 117,187,760  |
| Accumulated losses                         | 25   | (126,441,997) | (91,874,354) | (44,840,603) | (39,818,428) |
| Translation reserve                        |      | (2,197,826)   | 418,073      | -            | -            |
|                                            |      | 63,069,524    | 97,907,116   | 146,868,744  | 149,544,969  |
| <b>Fixed assets</b>                        |      |               |              |              |              |
| Fixed assets                               | 5    | 5,023,180     | 8,572,557    | 1,486,430    | 2,138,805    |
| Intangible assets                          | 6    | 422,189       | 1,083,889    | 422,189      | 1,083,889    |
| Investment in subsidiaries                 | 7    | -             | -            | 31,568,672   | 26,840,141   |
| Investment in associated company           | 8    | -             | 3,373,239    | -            | 3,832,859    |
| Investment in bonds                        | 9    | 4,279,335     | 13,557,118   | 4,279,335    | 13,557,118   |
| Other investments                          | 10   | 586,754       | 1,546,792    | 475,304      | 547,386      |
| Due from subsidiaries (non-trade)          | 11   | -             | -            | 37,454,101   | 24,322,382   |
| Loans to subsidiaries                      | 12   | -             | -            | 25,517,982   | 21,222,890   |
| <b>Current assets</b>                      |      |               |              |              |              |
| Stocks                                     | 13   | 258,274       | -            | 57,938       | -            |
| Trade debtors                              | 14   | 2,716,112     | 4,706,734    | 167,791      | 446,386      |
| Other debtors, deposits<br>and prepayments | 15   | 2,940,840     | 3,860,522    | 1,103,041    | 1,657,995    |
| Due from subsidiaries<br>(non-trade)       | 11   | -             | -            | -            | 476,147      |
| Loans to subsidiaries                      | 12   | -             | -            | 4,987,113    | 1,179,702    |
| Due from corporate shareholders<br>(trade) |      | -             | 1,405,085    | -            | 1,405,085    |
| Investment in bonds                        | 9    | 31,319,861    | 34,601,170   | 31,319,861   | 34,601,170   |
| Fixed deposits                             | 16   | 10,942,204    | 20,385,427   | 10,656,972   | 18,388,699   |
| Cash and bank balances                     |      | 14,209,755    | 21,194,343   | 1,948,619    | 607,376      |
|                                            |      | 62,387,046    | 86,153,281   | 50,241,335   | 58,762,560   |
| <b>Current liabilities</b>                 |      |               |              |              |              |
| Trade creditors                            |      | 2,294,595     | 3,663,028    | 229,598      | 43,769       |
| Accruals and other creditors               | 17   | 7,319,178     | 7,202,047    | 3,389,466    | 2,713,717    |
| Due to subsidiaries (trade)                |      | -             | -            | 213,769      | 5,575        |
| Due to subsidiaries (non-trade)            | 11   | -             | -            | 743,771      | -            |
| Short-term loan (secured)                  |      | -             | 5,013,096    | -            | -            |
| Lease obligations                          | 18   | 1,133         | 501,589      | -            | -            |
| Provision for tax                          |      | 14,074        | -            | -            | -            |
|                                            |      | 9,628,980     | 16,379,760   | 4,576,604    | 2,763,061    |
| <b>Net current assets</b>                  |      | 52,758,066    | 69,773,521   | 45,664,731   | 55,999,499   |
|                                            |      | 63,069,524    | 97,907,116   | 146,868,744  | 149,544,969  |

The accompanying notes are an integral part of the financial statements.

# STATEMENTS OF PROFIT AND LOSS FOR THE YEAR ENDED 31 DECEMBER 2001

(Amounts in Singapore dollars)

|                                                                    | Note | Group        |              | Company      |              |
|--------------------------------------------------------------------|------|--------------|--------------|--------------|--------------|
|                                                                    |      | 2001<br>\$   | 2000<br>\$   | 2001<br>\$   | 2000<br>\$   |
| Turnover                                                           | 19   | 20,077,130   | 19,839,805   | 3,527,587    | 9,715,166    |
| Other operating (expenses)<br>income, net                          | 20   | (99,199)     | 827,471      | 685,203      | 202,497      |
| Direct service fees incurred                                       |      | (17,060,559) | (8,878,972)  | (2,744,699)  | (1,290,676)  |
| Personnel costs                                                    | 21   | (16,151,599) | (21,163,718) | (7,054,825)  | (9,011,449)  |
| Infrastructure costs                                               |      | (4,906,270)  | (5,611,963)  | (1,200,851)  | (999,233)    |
| Depreciation and amortisation<br>expenses                          |      | (4,375,586)  | (4,641,988)  | (1,779,119)  | (1,906,328)  |
| Marketing expenses                                                 |      | (2,204,780)  | (17,378,122) | (253,000)    | (7,258,516)  |
| Fixed assets written off                                           |      | (2,861,784)  | (1,981,224)  | (40,039)     | -            |
| Goodwill on consolidation written off                              |      | (2,622,388)  | (2,457,279)  | -            | -            |
| Intangible assets written off                                      |      | -            | (768,651)    | -            | (768,651)    |
| Unquoted investment written off                                    |      | (34,082)     | -            | (34,082)     | -            |
| Provision for diminution in value of<br>investment in a subsidiary |      | -            | -            | (40,040)     | (1,083,300)  |
| Provision for diminution in value of<br>quoted investments         |      | -            | (7,843,555)  | -            | (4,722,961)  |
| Provision for diminution in value of<br>unquoted investments       |      | -            | (1,683,310)  | -            | -            |
| Provision for doubtful debts receivable<br>from a subsidiary       |      | -            | -            | -            | (3,189,274)  |
| Other operating expenses                                           |      | (9,887,601)  | (9,199,588)  | (2,303,326)  | (3,108,536)  |
| <b>Loss from operations</b>                                        | 22   | (40,126,718) | (60,941,094) | (11,237,191) | (23,421,261) |
| Financial income - net                                             | 23   | 6,211,589    | 4,001,497    | 6,215,016    | 4,255,314    |
| <b>Loss before tax</b>                                             |      | (33,915,129) | (56,939,597) | (5,022,175)  | (19,165,947) |
| Share of loss of associated company                                |      | (640,995)    | (459,620)    | -            | -            |
|                                                                    |      | (34,556,124) | (57,399,217) | (5,022,175)  | (19,165,947) |
| Tax                                                                | 24   | (11,519)     | -            | -            | -            |
| <b>Loss after tax</b>                                              |      | (34,567,643) | (57,399,217) | (5,022,175)  | (19,165,947) |
| Minority interests                                                 |      | -            | 1,443,751    | -            | -            |
| <b>Net loss for the year</b>                                       |      | (34,567,643) | (55,955,466) | (5,022,175)  | (19,165,947) |
| Loss per share (cents)                                             |      |              |              |              |              |
| - basic                                                            | 26   | (4.73)       | (7.88)       |              |              |
| - diluted                                                          | 26   | (4.73)       | (7.88)       |              |              |

The accompanying notes are an integral part of the financial statements.

# STATEMENTS OF CHANGES IN EQUITY - FOR THE YEAR ENDED 31 DECEMBER 2001

(Amounts in Singapore dollars)

## Group

|                                    | Share<br>capital | Share<br>premium | Accumulated<br>losses | Translation<br>reserve | Total        |
|------------------------------------|------------------|------------------|-----------------------|------------------------|--------------|
|                                    | \$               | \$               | \$                    | \$                     | \$           |
| <b>Balance at 1 January 2000</b>   | 69,075,229       | 100,504,916      | (35,918,888)          | 192,952                | 133,854,209  |
| Net loss                           | -                | -                | (55,955,466)          | -                      | (55,955,466) |
| Issue of shares                    | 3,100,408        | 16,682,844       | -                     | -                      | 19,783,252   |
| Currency translation differences   | -                | -                | -                     | 225,121                | 225,121      |
| <b>Balance at 1 January 2001</b>   | 72,175,637       | 117,187,760      | (91,874,354)          | 418,073                | 97,907,116   |
| Net loss                           | -                | -                | (34,567,643)          | -                      | (34,567,643) |
| Issue of shares                    | 1,995,550        | 350,400          | -                     | -                      | 2,345,950    |
| Currency translation differences   | -                | -                | -                     | (2,615,899)            | (2,615,899)  |
| <b>Balance at 31 December 2001</b> | 74,171,187       | 117,538,160      | (126,441,997)         | (2,197,826)            | 63,069,524   |

The accompanying notes are an integral part of the financial statements.

## STATEMENTS OF CHANGES IN EQUITY - FOR THE YEAR ENDED 31 DECEMBER 2001

(Amounts in Singapore dollars)

### Company

|                                    | Share<br>capital | Share<br>premium | Accumulated<br>losses | Total        |
|------------------------------------|------------------|------------------|-----------------------|--------------|
|                                    | \$               | \$               | \$                    | \$           |
| <b>Balance at 1 January 2000</b>   | 69,075,229       | 100,504,916      | (20,652,481)          | 148,927,664  |
| Net loss                           | -                | -                | (19,165,947)          | (19,165,947) |
| Issue of shares                    | 3,100,408        | 16,682,844       | -                     | 19,783,252   |
| <b>Balance at 1 January 2001</b>   | 72,175,637       | 117,187,760      | (39,818,428)          | 149,544,969  |
| Net loss                           | -                | -                | (5,022,175)           | (5,022,175)  |
| Issue of shares                    | 1,995,550        | 350,400          | -                     | 2,345,950    |
| <b>Balance at 31 December 2001</b> | 74,171,187       | 117,538,160      | (44,840,603)          | 146,868,744  |

*The accompanying notes are an integral part of the financial statements.*



# CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2001

(Amounts in Singapore dollars)

|                                                           | 2001<br>\$          | 2000<br>\$          |
|-----------------------------------------------------------|---------------------|---------------------|
| <b>Cash flows from operating activities</b>               |                     |                     |
| Loss before tax                                           | (34,556,124)        | (57,399,217)        |
| Adjustments:                                              |                     |                     |
| Provision for stock obsolescence                          | -                   | 52,336              |
| Provision for doubtful trade debts                        | 3,652,891           | 89,652              |
| Share of loss of associated company                       | 640,995             | 459,620             |
| Provision for diminution in value of quoted investments   | -                   | 7,843,555           |
| Provision for diminution in value of unquoted investments | -                   | 1,683,310           |
| Fixed assets written off                                  | 2,861,784           | 1,981,224           |
| Intangible assets written off                             | -                   | 768,651             |
| Interest expense                                          | 368,150             | 9,536               |
| Amortisation of intangible assets                         | 709,323             | 934,377             |
| Depreciation of fixed assets                              | 3,666,263           | 3,707,611           |
| Loss on disposal of quoted investments                    | 287,928             | -                   |
| Loss (gain) on disposal of fixed assets                   | 93,294              | (87,981)            |
| Interest income                                           | (2,576,766)         | (3,177,875)         |
| Unquoted investments written off                          | 34,082              | -                   |
| Goodwill on consolidation written off                     | 2,622,388           | 2,457,279           |
| Translation difference                                    | (3,143,749)         | 64,520              |
| Operating loss before working capital changes             | (25,339,541)        | (40,613,402)        |
| Decrease (increase) in:                                   |                     |                     |
| - Stocks                                                  | (258,274)           | 2,655               |
| - Trade debtors                                           | (1,655,237)         | (4,423,524)         |
| - Other debtors, deposits and prepayments                 | 1,012,410           | (727,717)           |
| - Due from corporate shareholders (trade)                 | 1,405,085           | (842,145)           |
| Increase (decrease) in:                                   |                     |                     |
| - Trade creditors                                         | (1,098,778)         | 3,387,654           |
| - Accruals and other creditors                            | (175,038)           | (2,122,599)         |
| Cash used in operations                                   | (26,109,373)        | (45,339,078)        |
| Income taxes paid                                         | (11,519)            | -                   |
| Interest paid                                             | (368,150)           | (9,536)             |
| <b>Net cash used in operating activities</b>              | <b>(26,489,042)</b> | <b>(45,348,614)</b> |

# CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2001

Continued...

|                                                                            | 2001<br>\$          | 2000<br>\$          |
|----------------------------------------------------------------------------|---------------------|---------------------|
| <b>Cash flows from investing activities</b>                                |                     |                     |
| Acquisition of a subsidiary, net of cash paid (Note B)                     | 365,483             | 11,983              |
| Acquisition of quoted investments                                          | -                   | (522,015)           |
| Acquisition of unquoted investments                                        | (111,450)           | (1,733,542)         |
| Acquisition of additional shares in a subsidiary                           | (150,000)           | -                   |
| Investment in associated company                                           | -                   | (3,832,859)         |
| Investment in bonds                                                        | (22,746,996)        | (48,158,288)        |
| Additional costs incurred in acquiring intangible assets                   | (47,623)            | (2,309,304)         |
| Purchase of fixed assets (Note C)                                          | (3,079,028)         | (7,297,718)         |
| Proceeds from sale of fixed assets                                         | 275,017             | 238,236             |
| Interest income received                                                   | 2,576,766           | 2,175,128           |
| Proceeds from sale of quoted investment                                    | 749,478             | -                   |
| Proceeds from sale of bonds                                                | 35,520,065          | -                   |
| Proceeds from capital reduction in the share capital of associated company | 1,979,521           | -                   |
| <b>Net cash generated from (used in) investing activities</b>              | <b>15,331,233</b>   | <b>(61,428,379)</b> |
| <b>Cash flows from financing activities</b>                                |                     |                     |
| Proceeds from issue of new shares (net)                                    | 243,550             | 10,085,150          |
| (Repayment) proceeds from short-term loan                                  | (5,013,096)         | 5,013,096           |
| Payment of lease obligations                                               | (500,456)           | (170,724)           |
| <b>Net cash (used in) generated from financing activities</b>              | <b>(5,270,002)</b>  | <b>14,927,522</b>   |
| <b>Net (decrease) in cash and cash equivalents</b>                         | <b>(16,427,811)</b> | <b>(91,849,471)</b> |
| Cash and cash equivalents at beginning of year (Note A)                    | 41,579,770          | 133,429,241         |
| <b>Cash and cash equivalents at end of year (Note A)</b>                   | <b>25,151,959</b>   | <b>41,579,770</b>   |

## NOTES TO THE CONSOLIDATED STATEMENT OF CASH FLOWS

### A. CASH AND CASH EQUIVALENTS

Cash and cash equivalents consist of cash and bank balances and fixed deposits. Cash and cash equivalents included in the consolidated statement of cash flows comprise the following balance sheet items:

|                        | Group             |                   |
|------------------------|-------------------|-------------------|
|                        | 2001<br>\$        | 2000<br>\$        |
| Fixed deposits         | 10,942,204        | 20,385,427        |
| Cash and bank balances | 14,209,755        | 21,194,343        |
|                        | <b>25,151,959</b> | <b>41,579,770</b> |

**CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2001***Continued...***B. ACQUISITION OF A SUBSIDIARY**

Increases and decreases in assets and liabilities and the net cash flows resulting from the acquisition of a subsidiary were as follows:

|                                                                    | 2001        | 2000        |
|--------------------------------------------------------------------|-------------|-------------|
|                                                                    | \$          | \$          |
| Fixed assets                                                       | 35,802      | 79,260      |
| Other investments                                                  | -           | 4,120,000   |
| Trade debtors                                                      | 7,032       | 236,839     |
| Other debtors, deposits and prepayments                            | 92,728      | 19,547      |
| Trade creditors                                                    | (6,480)     | (232,248)   |
| Accruals and other creditors                                       | (30,107)    | (314,935)   |
| Cash and bank balances                                             | 1,028,316   | 1,011,983   |
| Minority interests                                                 | -           | (1,377,725) |
| Translation differences                                            | (81,725)    | -           |
| <hr/>                                                              |             |             |
| Net assets acquired                                                | 1,045,566   | 3,542,721   |
| Goodwill                                                           | 369,989     | 2,457,279   |
| <hr/>                                                              |             |             |
| Total consideration                                                | 1,415,555   | 6,000,000   |
| Less: Issue of shares                                              | -           | (5,000,000) |
| Cash and bank balances acquired                                    | (1,028,316) | (1,011,983) |
| Consideration paid in prior years for 49% equity interest (Note 8) | (752,722)   | -           |
| <hr/>                                                              |             |             |
| Cash inflow from acquisition, net of cash paid                     | (365,483)   | (11,983)    |

**C. FIXED ASSETS**

During the financial year, the Group acquired fixed assets with an aggregate cost of \$3,079,028 (2000: \$7,970,031) of which \$Nil (2000: \$672,313) was acquired by means of finance leases.

*The accompanying notes are an integral part of the financial statements.*

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED - 31 DECEMBER 2001

(Amounts in Singapore dollars)

These notes are an integral part of and should be read in conjunction with the financial statements.

## 1. GENERAL

The Company is a limited company domiciled and incorporated in Singapore. The address of the Company's registered office is 10 Eunos Road 8, #12-01, Singapore Post Centre, Singapore 408600.

The principal activities of the Company include:

- research and development, design and marketing of telecommunication software;
- marketing and sales of international telephony services; and
- marketing and sales of internet voice communication services.

The principal activities of the subsidiaries include those relating to marketing and the sale of international telephony services and internet voice communication services in their respective countries of incorporation.

The financial statements of MediaRing.com Ltd and the consolidated financial statements of MediaRing.com Ltd and its subsidiaries for the year ended 31 December 2001 were authorised for issue in accordance with a director's resolution dated 1 April 2002.

## 2. SIGNIFICANT ACCOUNTING POLICIES

### Basis of preparation

The financial statements, which are expressed in Singapore dollars, are prepared in accordance with Statements of Accounting Standard in Singapore and under the historical cost convention.

### Basis of consolidation

The consolidated financial statements include the financial statements of the Company and all its subsidiaries. The results of subsidiaries acquired or disposed of during the financial year are included in or excluded from the consolidated financial statements with effect from the respective dates of acquisition or disposal. All intercompany balances and transactions have been eliminated on consolidation. In the preparation of the consolidated financial statements, the financial statements of the foreign subsidiaries have been translated from their respective measurement currencies to Singapore dollars as follows:

- (a) all assets and liabilities at the rates of exchange ruling at the balance sheet date;
- (b) share capital and reserves at historical rates of exchange; and
- (c) profit and loss items at the average exchange rates for the year.

Foreign currency translation differences are taken directly to translation reserve.

### Goodwill

Goodwill represents the excess of the cost of acquisition over the fair value of net assets acquired of another business. Goodwill is amortised and charged to the profit and loss account on a straight line basis from the date of initial recognition over its estimated useful life of not more than 20 years.

An annual review of the carrying value of goodwill is conducted and any impairment in value is provided in full.

**Subsidiaries and associated companies**

Investments in subsidiaries and associated companies are stated in the financial statements of the Company at cost. Provision is made where there is a decline in value that is other than temporary.

A subsidiary is a company in which the Group, directly or indirectly, holds more than half of the issued share capital, or controls more than half of the voting power, or controls the composition of the board of directors.

An associated company is a company, not being a subsidiary, in which the Group has an equity interest of not less than 20% and in whose financial and operating policy decisions the Group exercises significant influence.

**Fixed assets**

Fixed assets are stated at cost, net of depreciation and any impairment loss. Fixed assets are depreciated using the straight-line method to write-off the cost less estimated residual value over their estimated useful lives. The estimated useful lives have been taken as follows:

|                                  | Years |
|----------------------------------|-------|
| Furniture, fixtures and fittings | 3 - 5 |
| Computer equipment               | 3     |
| Office equipment                 | 3     |
| Motor vehicles                   | 3     |
| Leasehold improvements           | 3 - 5 |

**Quoted bonds**

Quoted bonds held on a long-term basis are stated at cost, adjusted for amortisation of premiums and accretion of discounts.

**Other investments**

Quoted investments are stated at the lower of cost and market value determined on an aggregate portfolio basis. Further provision is made when, in the opinion of the directors, there has been a decline, other than a temporary decline in the value of the investment.

Unquoted investments held for the long term are stated at cost. Provision is made for any decline in value that is other than temporary.

**Leases**

Finance leases, which effectively transfer to the Group substantially all the risks and benefits incidental to ownership of the lease item, are capitalised at the present value of the minimum lease payments at the inception of the lease term and disclosed as leased fixed assets. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of liability. Finance charges are charged directly against income.

Leases where the lessor effectively retains substantially all the risks and benefits of ownership of the leased assets are classified as operating leases. Operating lease payments are recognised as an expense in the profit and loss account on a straight line basis over the lease term.

**Research and development costs**

Research and development costs are written off in the year in which they are incurred.

# NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2001

(Amounts in Singapore dollars)

## Impairment of assets

Fixed assets, intangible assets and long-term investments are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable. Whenever the carrying amount of an asset exceeds its recoverable amount, an impairment loss is recognised in income for items of fixed assets, intangible assets and long-term investments carried at cost. The recoverable amount is the higher of an asset's net selling price and value in use. The net selling price is the amount obtainable from the sale of an asset in an arm's length transaction. Value in use is the present value of estimated future cash flows expected to arise from the continuing use of an asset and from its disposal at the end of its useful life. Recoverable amounts are estimated for individual assets or, if it is not possible, for the cash-generating unit.

Reversal of an impairment loss recognised in prior years is recorded when there is an indication that the impairment loss recognised for an asset no longer exists or has decreased. The reversal is recorded in income or as a revaluation increase.

## Intangible assets

The initial costs of acquiring patents, trademarks and licences are capitalised and charged to the profit and loss account over 3 years in equal instalments. The costs of renewing patents and licences are charged to the profit and loss account. The carrying values of intangible assets are assessed at the end of each financial year. Intangible assets that are not expected to have future benefits are fully written off to the profit and loss account.

## Stocks

Stocks are stated at the lower of cost (determined on a first-in, first-out basis) and net realisable value. Net realisable value is the estimated normal selling price, less estimated costs necessary to make the sale. Provision is made for deteriorated, damaged, obsolete and slow-moving stocks.

## Trade debtors

Trade debtors, which generally have 30 - 90 day terms, are recognised and carried at original invoiced amount less provision for doubtful debts. An estimate for doubtful debts is made when collection of the full amount is no longer probable. Bad debts are written off as incurred.

## Cash and cash equivalents

Cash consists of cash on hand and cash with bank. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash and that are subject to an insignificant risk of changes in value.

## Trade creditors

Trade creditors, which are normally settled on 30 - 90 day terms, are carried at cost which is the fair value of the consideration to be paid in the future for goods and services received.

## Employee equity compensation benefits

The Company has an employee share option scheme whereby employees are granted non-transferable options to purchase the Company's shares. There are no charges to earnings upon the grant or exercise of these options.

## Revenue recognition

Revenues from rendering of services are recognised as services are provided. Prepayments for communication services are deferred and recognised as revenue as and when the communication services are provided. Unexpired prepayments from customers are included in "accruals and other creditors" in the balance sheet as "unearned revenue".

**Income tax**

Income tax expense is determined on the basis of tax effect accounting, using the liability method and is applied to all significant timing differences. Deferred tax benefits are not recognised unless there is reasonable expectation of their realisation.

**Foreign currencies**

Transactions in foreign currencies are recorded at exchange rates approximating those ruling at the transaction dates. Foreign currency monetary assets and liabilities at the balance sheet date are translated into the respective measurement currencies at exchange rates approximating those ruling at that date. All resultant exchange differences are dealt with through the profit and loss account.

**Segments**

For management purposes, the Group is organised on a world-wide basis into three major operating businesses. The divisions are the basis on which the Group reports its primary segment information.

**Financial instruments**

Financial assets and financial liabilities carried on the balance sheet include cash and cash equivalents, trade and other accounts receivable and payable, long-term receivables, investment in bonds and other investments. The accounting policies on recognition and measurement of these items are disclosed in the respective accounting policies found in this Note.

**Accounting standards not effective until after the financial year**

SAS 12, Income Taxes, were issued in March 2001 and is effective for financial years beginning on or after 1 April 2001.

SAS 12 requires deferred tax to be calculated using the balance sheet liability method, for all temporary differences at the balance sheet date between the carrying amount of assets and liabilities and the amounts used for income tax purposes. Deferred tax assets should be recognised when it is probable that sufficient taxable profit will be available against which the deferred tax assets can be utilised.

Had SAS 12 been applied to the current financial year, there would not be any significant impact to the deferred tax asset of the Group as at 31 December 2001.

**3. SHARE CAPITAL**

|                                                                  | Group and Company |             |
|------------------------------------------------------------------|-------------------|-------------|
|                                                                  | 2001<br>\$        | 2000<br>\$  |
| Authorised                                                       |                   |             |
| - 1,000,000,000 ordinary shares of \$0.10 each                   | 100,000,000       | 100,000,000 |
| Issued and paid up                                               |                   |             |
| - 741,711,865 (2000: 721,756,365) ordinary shares of \$0.10 each | 74,171,187        | 72,175,637  |

# NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2001

(Amounts in Singapore dollars)

## SHARE CAPITAL (cont'd)

The Company issued the following shares during the financial year:

| Shares issued                                                                                       | Purpose                                                                                                                                  |
|-----------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------|
| (a) 17,520,000 ordinary shares of \$0.10 each at \$0.12 per share for consideration other than cash | Acquisition of additional interest in the capital of MediaRing (Hong Kong) Limited (formerly known as MediaRing.com (Hong Kong) Limited) |
| (b) 2,435,500 ordinary shares of \$0.10 each at par for cash                                        | Exercise of employee share options                                                                                                       |

## 4. SHARE PREMIUM

|                                                                                                 | Group and Company |             |
|-------------------------------------------------------------------------------------------------|-------------------|-------------|
|                                                                                                 | 2001<br>\$        | 2000<br>\$  |
| At beginning of year                                                                            | 117,187,760       | 100,504,916 |
| Premium arising from the issue of 8,190,477 ordinary shares of \$0.10 each at \$1.05 per share  | -                 | 7,780,953   |
| Premium arising from the issue of 4,950,495 ordinary shares of \$0.10 each at \$1.01 per share  | -                 | 4,504,951   |
| Premium arising from the issue of 3,011,603 ordinary shares of \$0.10 each at \$1.56 per share  | -                 | 4,396,940   |
| Premium arising from the issue of 17,520,000 ordinary shares of \$0.10 each at \$0.12 per share | 350,400           | -           |
| At end of year                                                                                  | 117,538,160       | 117,187,760 |

The application of share premium account is governed by section 69 - 69F of the Companies Act, Chapter 50. The balance is not available for distribution of dividends except in the form of shares.

## 5. FIXED ASSETS

### (a) Group

|                                              | Furniture,<br>fixtures and<br>fittings | Computer<br>equipment | Office<br>equipment | Motor<br>vehicles | Leasehold<br>improvements | Total       |
|----------------------------------------------|----------------------------------------|-----------------------|---------------------|-------------------|---------------------------|-------------|
|                                              | \$                                     | \$                    | \$                  | \$                | \$                        | \$          |
| <b>Cost</b>                                  |                                        |                       |                     |                   |                           |             |
| As at 1.1.2001                               | 1,275,583                              | 5,674,033             | 4,353,954           | 305,501           | 477,680                   | 12,086,751  |
| Arising from<br>acquisition of<br>subsidiary | -                                      | 43,745                | 19,225              | -                 | -                         | 62,970      |
| Additions                                    | 87,301                                 | 1,076,826             | 1,914,901           | -                 | -                         | 3,079,028   |
| Disposals                                    | (184,389)                              | (97,002)              | (97,891)            | (66,960)          | (90,792)                  | (537,034)   |
| Write-offs                                   | (74,330)                               | (1,146,492)           | (3,559,058)         | -                 | -                         | (4,779,880) |
| Translation<br>difference                    | 30,313                                 | 205,663               | 65,952              | 18,265            | 24,541                    | 344,734     |
| As at 31.12.2001                             | 1,134,478                              | 5,756,773             | 2,697,083           | 256,806           | 411,429                   | 10,256,569  |



**NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2001**

(Amounts in Singapore dollars)

**FIXED ASSETS** (cont'd)

|                                        | Furniture,<br>fixtures and<br>fittings | Computer<br>equipment | Office<br>equipment | Motor<br>vehicles | Leasehold<br>improvements | Total       |
|----------------------------------------|----------------------------------------|-----------------------|---------------------|-------------------|---------------------------|-------------|
|                                        | \$                                     | \$                    | \$                  | \$                | \$                        | \$          |
| <b>Accumulated depreciation</b>        |                                        |                       |                     |                   |                           |             |
| As at 1.1.2001                         | 240,430                                | 2,269,671             | 865,512             | 34,727            | 103,854                   | 3,514,194   |
| Arising from acquisition of subsidiary | -                                      | 24,513                | 2,655               | -                 | -                         | 27,168      |
| Charge for the year                    | 243,265                                | 1,778,487             | 1,521,981           | 16,791            | 105,739                   | 3,666,263   |
| Disposals                              | (52,883)                               | (48,232)              | (27,097)            | (28,942)          | (11,569)                  | (168,723)   |
| Write-offs                             | (18,120)                               | (1,025,892)           | (874,084)           | -                 | -                         | (1,918,096) |
| Translation difference                 | 5,586                                  | 88,494                | 6,911               | 1,940             | 9,652                     | 112,583     |
| As at 31.12.2001                       | 418,278                                | 3,087,041             | 1,495,878           | 24,516            | 207,676                   | 5,233,389   |
| Charge for 2000                        | 222,641                                | 2,538,189             | 805,273             | 37,596            | 103,912                   | 3,707,611   |
| <b>Net book value</b>                  |                                        |                       |                     |                   |                           |             |
| As at 31.12.2001                       | 716,200                                | 2,669,732             | 1,201,205           | 232,290           | 203,753                   | 5,023,180   |
| As at 31.12.2000                       | 1,035,153                              | 3,404,362             | 3,488,442           | 270,774           | 373,826                   | 8,572,557   |

Computer equipment and office equipment with net book values of \$360,942 (2000: \$665,632) and \$3,650 (2000: \$6,566) respectively were under finance leases.

**(b) Company**

|                                 | Furniture,<br>fixtures and<br>fittings | Computer<br>equipment | Office<br>equipment | Total       |
|---------------------------------|----------------------------------------|-----------------------|---------------------|-------------|
|                                 | \$                                     | \$                    | \$                  | \$          |
| <b>Cost</b>                     |                                        |                       |                     |             |
| As at 1.1.2001                  | 649,701                                | 2,712,695             | 635,655             | 3,998,051   |
| Additions                       | 13,900                                 | 407,293               | 50,333              | 471,526     |
| Disposals                       | (6,617)                                | (35,648)              | -                   | (42,265)    |
| Write-offs                      | -                                      | (1,022,982)           | (60,602)            | (1,083,584) |
| As at 31.12.2001                | 656,984                                | 2,061,358             | 625,386             | 3,343,728   |
| <b>Accumulated depreciation</b> |                                        |                       |                     |             |
| As at 1.1.2001                  | 151,533                                | 1,442,123             | 265,590             | 1,859,246   |
| Charge for the year             | 129,426                                | 728,481               | 211,889             | 1,069,796   |
| Disposals                       | (2,021)                                | (26,178)              | -                   | (28,199)    |
| Write-offs                      | -                                      | (990,060)             | (53,485)            | (1,043,545) |
| As at 31.12.2001                | 278,938                                | 1,154,366             | 423,994             | 1,857,298   |
| Charge for 2000                 | 129,362                                | 633,018               | 209,571             | 971,951     |
| <b>Net book value</b>           |                                        |                       |                     |             |
| As at 31.12.2001                | 378,046                                | 906,992               | 201,392             | 1,486,430   |
| As at 31.12.2000                | 498,168                                | 1,270,572             | 370,065             | 2,138,805   |

## NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2001

(Amounts in Singapore dollars)

### 6. INTANGIBLE ASSETS

|                                                                     | Group and Company |             |
|---------------------------------------------------------------------|-------------------|-------------|
|                                                                     | 2001<br>\$        | 2000<br>\$  |
| Cost at beginning of year                                           | 1,888,053         | 612,077     |
| Additional costs incurred                                           | 47,623            | 2,309,304   |
| Written off during the year                                         | -                 | (1,033,328) |
|                                                                     | 1,935,676         | 1,888,053   |
| Less accumulated amortisation                                       | (1,513,487)       | (804,164)   |
|                                                                     | 422,189           | 1,083,889   |
| Movement in accumulated amortisation during the year is as follows: |                   |             |
| At beginning of year                                                | 804,164           | 134,464     |
| Amortisation for the year                                           | 709,323           | 934,377     |
| Written off during the year                                         | -                 | (264,677)   |
| At end of year                                                      | 1,513,487         | 804,164     |

### 7. INVESTMENT IN SUBSIDIARIES

Investment in subsidiaries comprises:

|                                                                                            | Company     |             |
|--------------------------------------------------------------------------------------------|-------------|-------------|
|                                                                                            | 2001<br>\$  | 2000<br>\$  |
| Unquoted equity shares:                                                                    |             |             |
| Cost at beginning of year                                                                  | 27,923,441  | 21,921,661  |
| Reclassification from investment in associated company (Note 8)                            | 1,853,338   | -           |
| Additional investment                                                                      | 2,915,233   | 6,001,780   |
|                                                                                            | 32,692,012  | 27,923,441  |
| Less provision for diminution in value of investment                                       | (1,123,340) | (1,083,300) |
|                                                                                            | 31,568,672  | 26,840,141  |
| Movement in provision for diminution in value of investment during the year is as follows: |             |             |
| At beginning of year                                                                       | 1,083,300   | -           |
| Provision for the year                                                                     | 40,040      | 1,083,300   |
| At end of year                                                                             | 1,123,340   | 1,083,300   |

**INVESTMENT IN SUBSIDIARIES** (cont'd)

As at 31 December 2001, the Group had the following subsidiaries:

| Name                                                                                  | Principal Activities                                                                                                           | Country of Incorporation and Place of Business | Percentage of equity held by the Group |           | Cost of investment by the Company |            |
|---------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------|----------------------------------------|-----------|-----------------------------------|------------|
|                                                                                       |                                                                                                                                |                                                | 2001<br>%                              | 2000<br>% | 2001<br>\$                        | 2000<br>\$ |
| <b>Held by the Company</b>                                                            |                                                                                                                                |                                                |                                        |           |                                   |            |
| Mediacommunication Nordic AB *                                                        | Dormant                                                                                                                        | Sweden                                         | 100                                    | 100       | 40,040                            | 40,040     |
| MediaRing.com, Inc #                                                                  | To market and sell international telephony service and internet voice communication services in USA                            | USA                                            | 100                                    | 100       | 20,044,154                        | 20,044,154 |
| Mediarings Pte Ltd                                                                    | Dormant                                                                                                                        | Singapore                                      | 100                                    | 100       | 2                                 | 2          |
| MediaRing (Europe) Ltd (formerly known as MediaRing.com Europe Ltd) †                 | To market and sell international telephony service and internet voice communication services in Europe                         | United Kingdom                                 | 100                                    | 100       | 1,083,300                         | 1,083,300  |
| I2U Pte Ltd                                                                           | To provide international telephony services                                                                                    | Singapore                                      | 100                                    | 72        | 6,151,780                         | 6,001,780  |
| MediaRing (Hong Kong) Limited (formerly known as MediaRing.com (Hong Kong) Limited) † | To market and sell international telephony service and internet voice communication services in Hong Kong                      | Hong Kong                                      | 100                                    | 90        | 2,856,565                         | 754,165    |
| Mediarings TC, Inc #                                                                  | To market and sell international telephony service and internet voice communication services in Japan                          | Japan                                          | 100                                    | 49        | 2,516,171                         | -          |
| <b>Held by a subsidiary</b>                                                           |                                                                                                                                |                                                |                                        |           |                                   |            |
| MediaRing Shanghai Ltd. (formerly known as MediaRing.com Shanghai Ltd) †              | To market and sell international telephony service and internet voice communication services in the People's Republic of China | People's Republic of China                     | 100                                    | 90        | -                                 | -          |
|                                                                                       |                                                                                                                                |                                                |                                        |           | 32,692,012                        | 27,923,441 |

† Audited by associated firm of Arthur Andersen, Singapore.

# Not required to present audited financial statements under the laws of its country of incorporation.

\* Not audited as company was in liquidation during the year.

## NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2001

(Amounts in Singapore dollars)

### 8. INVESTMENT IN ASSOCIATED COMPANY

Investment in associated company comprises:

|                                                                               | Group       |            | Company     |            |
|-------------------------------------------------------------------------------|-------------|------------|-------------|------------|
|                                                                               | 2001<br>\$  | 2000<br>\$ | 2001<br>\$  | 2000<br>\$ |
| Unquoted equity shares, at cost                                               | 3,832,859   | 3,832,859  | 3,832,859   | 3,832,859  |
| Share of loss                                                                 | (1,100,616) | (459,620)  | -           | -          |
| Proceeds from capital reduction in the share capital<br>of associated company | (1,979,521) | -          | (1,979,521) | -          |
|                                                                               | 752,722     | 3,373,239  | 1,853,338   | 3,832,859  |
| Reclassification to investment in subsidiaries (Note 7)                       | (752,722)   | -          | (1,853,338) | -          |
|                                                                               | -           | 3,373,239  | -           | 3,832,859  |

During the financial year, the associated company, Mediarings TC, Inc, underwent a capital restructuring exercise. Immediately thereupon, the Company acquired the remaining 51% interest in the share capital of the associated company from the existing shareholders, converting it into a wholly-owned subsidiary.

### 9. INVESTMENT IN BONDS

|                               | Group and Company |              |
|-------------------------------|-------------------|--------------|
|                               | 2001<br>\$        | 2000<br>\$   |
| Quoted bonds, at cost         | 35,599,196        | 48,158,288   |
| Matures within 1 year         | (31,319,861)      | (34,601,170) |
| Matures after 1 year or more  | 4,279,335         | 13,557,118   |
| Quoted bonds, at market value | 35,569,790        | 47,594,851   |

**10. OTHER INVESTMENTS**

|                                                                                                             | Group       |             | Company     |             |
|-------------------------------------------------------------------------------------------------------------|-------------|-------------|-------------|-------------|
|                                                                                                             | 2001<br>\$  | 2000<br>\$  | 2001<br>\$  | 2000<br>\$  |
| <b>Quoted investments - at cost</b>                                                                         | 4,821,115   | 9,340,115   | 4,821,115   | 5,220,115   |
| Provision for lower of cost and market value                                                                | (4,132,384) | (6,787,103) | (4,132,384) | (3,666,509) |
| Additional provision for diminution in value of quoted investments                                          | (229,577)   | (1,056,452) | (229,577)   | (1,056,452) |
| Total provision                                                                                             | (4,361,961) | (7,843,555) | (4,361,961) | (4,722,961) |
| Quoted investments - net                                                                                    | 459,154     | 1,496,560   | 459,154     | 497,154     |
| <b>Unquoted investments - at cost</b>                                                                       | 127,600     | 1,733,542   | 16,150      | 50,232      |
| Provision for diminution in value of unquoted investments for the year, representing balance at end of year | -           | (1,683,310) | -           | -           |
| Total unquoted investments                                                                                  | 127,600     | 50,232      | 16,150      | 50,232      |
| Total investments                                                                                           | 586,754     | 1,546,792   | 475,304     | 547,386     |
| <b>Market value of quoted investments</b>                                                                   | 688,731     | 2,553,012   | 688,731     | 1,553,606   |
| Movements in provision for lower of cost and market value and diminution in value of quoted investments:    |             |             |             |             |
| At beginning of year                                                                                        | 7,843,555   | -           | 4,722,961   | -           |
| Provision for the year:                                                                                     |             |             |             |             |
| - lower of cost and market value                                                                            | -           | 6,787,103   | -           | 3,666,509   |
| - diminution in value                                                                                       | -           | 1,056,452   | -           | 1,056,452   |
| Write-off against provision                                                                                 | (3,481,594) | -           | (361,000)   | -           |
| At end of year                                                                                              | 4,361,961   | 7,843,555   | 4,361,961   | 4,722,961   |

**11. DUE FROM/(TO) SUBSIDIARIES (NON-TRADE)**

**Due from subsidiaries**

These amounts are unsecured and interest-free.

|                                                                                     | Company     |             |
|-------------------------------------------------------------------------------------|-------------|-------------|
|                                                                                     | 2001<br>\$  | 2000<br>\$  |
| Due from subsidiaries (non-trade)                                                   | 40,627,731  | 27,972,159  |
| Less provision for doubtful debts for the year, representing balance at end of year | (3,173,630) | (3,173,630) |
| Receivable within twelve months                                                     | 37,454,101  | 24,798,529  |
| Receivable after twelve months                                                      | -           | (476,147)   |
| Receivable after twelve months                                                      | 37,454,101  | 24,322,382  |

**Due to subsidiaries**

These amounts are unsecured, interest-free and repayable on demand.

## NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2001

(Amounts in Singapore dollars)

### 12. LOANS TO SUBSIDIARIES

These amounts are unsecured and bear interest at 6% per annum. A loan amount of \$25,517,982 (2000: \$21,222,890) is classified under non-current assets and is not expected to be repaid within the next financial year. The other balance of \$4,987,113 (2000: \$1,179,702) relating to another subsidiary, which is classified under current assets is repayable on demand.

### 13. STOCKS

|                                                                             | Group      |            | Company    |            |
|-----------------------------------------------------------------------------|------------|------------|------------|------------|
|                                                                             | 2001<br>\$ | 2000<br>\$ | 2001<br>\$ | 2000<br>\$ |
| Trading stocks                                                              | 258,274    | 52,336     | 57,938     | 52,336     |
| Less provision for stock obsolescence                                       | -          | (52,336)   | -          | (52,336)   |
|                                                                             | 258,274    | -          | 57,938     | -          |
| Movement in provision for stock obsolescence during the year is as follows: |            |            |            |            |
| At beginning of year                                                        | 52,336     | -          | 52,336     | -          |
| Provision for the year                                                      | -          | 52,336     | -          | 52,336     |
| Written off against provision                                               | (52,336)   | -          | (52,336)   | -          |
| At end of year                                                              | -          | 52,336     | -          | 52,336     |

### 14. TRADE DEBTORS

|                                                                               | Group       |            | Company    |            |
|-------------------------------------------------------------------------------|-------------|------------|------------|------------|
|                                                                               | 2001<br>\$  | 2000<br>\$ | 2001<br>\$ | 2000<br>\$ |
| Trade debtors                                                                 | 6,495,973   | 4,796,386  | 186,435    | 446,386    |
| Less provision for doubtful trade debts                                       | (3,779,862) | (89,652)   | (18,644)   | -          |
|                                                                               | 2,716,111   | 4,706,734  | 167,791    | 446,386    |
| Movement in provision for doubtful trade debts during the year is as follows: |             |            |            |            |
| At beginning of year                                                          | 89,652      | -          | -          | -          |
| Provision for the year                                                        | 3,652,891   | 89,652     | 18,644     | -          |
| Written off against provision                                                 | (84,456)    | -          | -          | -          |
| Translation difference                                                        | 121,775     | -          | -          | -          |
| At end of year                                                                | 3,779,862   | 89,652     | 18,644     | -          |

### 15. OTHER DEBTORS, DEPOSITS AND PREPAYMENTS

|                     | Group      |            | Company    |            |
|---------------------|------------|------------|------------|------------|
|                     | 2001<br>\$ | 2000<br>\$ | 2001<br>\$ | 2000<br>\$ |
| Other debtors       | 948,903    | 880,197    | 291,805    | 218,976    |
| Deposits            | 1,381,304  | 1,348,220  | 312,997    | 373,182    |
| Prepayments         | 164,778    | 629,358    | 52,384     | 63,090     |
| Interest receivable | 445,855    | 1,002,747  | 445,855    | 1,002,747  |
|                     | 2,940,840  | 3,860,522  | 1,103,041  | 1,657,995  |

**16. FIXED DEPOSITS**

Fixed deposits of a subsidiary amounting to \$285,232 (2000: \$150,000) are pledged to a bank to secure banking guarantee facilities.

**17. ACCRUALS AND OTHER CREDITORS**

|                            | Group      |            | Company    |            |
|----------------------------|------------|------------|------------|------------|
|                            | 2001<br>\$ | 2000<br>\$ | 2001<br>\$ | 2000<br>\$ |
| Accrued operating expenses | 4,013,707  | 3,214,545  | 2,107,670  | 1,870,907  |
| Other creditors            | 1,651,564  | 2,821,886  | 236,704    | 389,211    |
| Unearned revenue           | 1,385,314  | 623,759    | 1,004,214  | 412,721    |
| Deposits received          | 268,593    | 541,857    | 40,878     | 40,878     |
|                            | 7,319,178  | 7,202,047  | 3,389,466  | 2,713,717  |

**18. LEASE OBLIGATIONS**

|                         | Group          |                |                 |
|-------------------------|----------------|----------------|-----------------|
|                         | Payments<br>\$ | Interest<br>\$ | Principal<br>\$ |
| <b>2001</b>             |                |                |                 |
| Not later than one year | 1,280          | 147            | 1,133           |
| <b>2000</b>             |                |                |                 |
| Not later than one year | 524,219        | 22,630         | 501,589         |

**19. TURNOVER**

Turnover comprises the following:

|                                        | Group      |            | Company    |            |
|----------------------------------------|------------|------------|------------|------------|
|                                        | 2001<br>\$ | 2000<br>\$ | 2001<br>\$ | 2000<br>\$ |
| Revenue from advertising               |            |            |            |            |
| - cash                                 | 292,145    | 5,431,153  | 5,000      | 3,545,342  |
| - barter                               | -          | 4,239,664  | -          | 4,239,664  |
| Revenue from other consumer operations | 6,221,314  | 1,653,039  | 3,226,502  | 1,476,399  |
| Revenue from telephony operations      | 12,753,887 | 7,761,153  | 150,202    | -          |
| Revenue from integrated solutions      | 805,888    | 490,414    | 144,146    | 453,761    |
| Other revenue                          | 3,896      | 264,382    | 1,737      | -          |
|                                        | 20,077,130 | 19,839,805 | 3,527,587  | 9,715,166  |

## NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2001

(Amounts in Singapore dollars)

### 20. OTHER OPERATING (EXPENSES) INCOME, NET

|                                               | Group      |            | Company    |            |
|-----------------------------------------------|------------|------------|------------|------------|
|                                               | 2001<br>\$ | 2000<br>\$ | 2001<br>\$ | 2000<br>\$ |
| (Loss) gain on disposal of fixed asset        | (93,295)   | 87,981     | (4,319)    | 1,510      |
| (Loss) gain on disposal of quoted investments | 287,928    | -          | 41,826     | -          |
| Rental income                                 | -          | 750,409    | 138,150    | 136,260    |
| Management fees                               | -          | -          | 480,000    | -          |
| Others                                        | (293,832)  | (10,919)   | 29,546     | 64,727     |
|                                               | (99,199)   | 827,471    | 685,203    | 202,497    |

### 21. PERSONNEL COSTS

|                                      | Group      |            | Company    |            |
|--------------------------------------|------------|------------|------------|------------|
|                                      | 2001<br>\$ | 2000<br>\$ | 2001<br>\$ | 2000<br>\$ |
| Salary and allowances                | 14,109,734 | 17,604,801 | 6,201,624  | 7,829,571  |
| Central Provident Fund contributions | 853,261    | 730,419    | 612,981    | 622,506    |
| Sales commission                     | 233,928    | 210,303    | 22,662     | 58,323     |
| Staff accommodations                 | 160,561    | 418,851    | 26,220     | -          |
| Staff recruitment                    | 84,187     | 697,009    | 44,582     | 98,815     |
| Staff welfare                        | 169,117    | 713,398    | 39,438     | 25,231     |
| Training                             | 45,986     | 158,364    | (3,185)    | 35,920     |
| Provision for unpaid leave balance   | 76,773     | 285,000    | 32,857     | 285,000    |
| Other personnel costs                | 418,052    | 345,573    | 77,646     | 56,083     |
|                                      | 16,151,599 | 21,163,718 | 7,054,825  | 9,011,449  |

Personnel costs include the amount of directors' remuneration as shown on Note 22.

### 22. LOSS FROM OPERATIONS

This is determined after charging (crediting) the following:

|                                                | Group      |            | Company    |            |
|------------------------------------------------|------------|------------|------------|------------|
|                                                | 2001<br>\$ | 2000<br>\$ | 2001<br>\$ | 2000<br>\$ |
| Auditors' remuneration                         |            |            |            |            |
| - auditors of the Company                      | 90,000     | 72,250     | 60,000     | 60,000     |
| - other auditors                               | 60,000     | 54,481     | -          | -          |
| Non-audit fees paid to auditors of the Company | 23,400     | 29,500     | 19,400     | 29,500     |
| Amortisation of intangible assets              | 709,323    | 934,377    | 709,323    | 934,377    |
| Depreciation of fixed assets                   | 3,575,358  | 1,419,287  | 978,891    | 517,591    |
| Directors' fees                                |            |            |            |            |
| - directors of holding company                 | 140,000    | -          | 140,000    | -          |
| Directors' remuneration                        |            |            |            |            |
| - directors of holding company                 | 322,987    | 212,696    | 322,987    | 212,696    |
| - directors of subsidiaries                    | 957,648    | 463,195    | 473,635    | 319,190    |
| Fixed assets written off                       | 2,861,784  | 1,981,224  | 40,039     | -          |
| Goodwill on consolidation written off          | 2,622,388  | 2,457,279  | -          | -          |



**LOSS FROM OPERATIONS** (cont'd)

|                                                                    | Group      |            | Company    |            |
|--------------------------------------------------------------------|------------|------------|------------|------------|
|                                                                    | 2001<br>\$ | 2000<br>\$ | 2001<br>\$ | 2000<br>\$ |
| Loss (gain) on disposal of fixed assets                            | 93,295     | (87,981)   | 4,319      | (1,510)    |
| Loss (gain) on disposal of quoted investment                       | 287,928    | -          | (41,826)   | -          |
| Intangible assets written off                                      | -          | 768,651    | -          | 768,651    |
| Operating lease expense                                            | 2,035,935  | 2,576,487  | 822,479    | 849,544    |
| Provision for diminution in value of investment<br>in a subsidiary | -          | -          | 40,040     | 1,083,300  |
| Provision for diminution in value of unquoted investments          | -          | 1,683,310  | -          | -          |
| Provision for diminution in value of quoted investments            | -          | 7,843,555  | -          | 4,722,961  |
| Provision for doubtful debts receivable from a subsidiary          | -          | -          | -          | 3,189,274  |
| Provision for doubtful trade debts                                 | 3,652,891  | 89,652     | 18,644     | -          |
| Provision for stock obsolescence                                   | -          | 52,336     | -          | 52,336     |
| Research and development costs*                                    | 2,353,441  | 11,987,706 | 1,949,205  | 5,168,197  |
| Write-off of unquoted investment                                   | 34,082     | -          | 34,082     | -          |

\* Included in research and development costs are depreciation charges relating to the Group and Company amounting to \$90,905 (2000: \$2,288,324) and \$90,905 (2000: \$454,360) respectively as well as personnel expenses relating to the Group and Company amounting to \$2,074,456 (2000: \$7,248,310) and \$1,726,090 (2000: \$4,490,241) respectively.

**23. FINANCIAL INCOME - NET**

|                                      | Group      |            | Company    |            |
|--------------------------------------|------------|------------|------------|------------|
|                                      | 2001<br>\$ | 2000<br>\$ | 2001<br>\$ | 2000<br>\$ |
| Interest income                      |            |            |            |            |
| - fixed deposit                      | 975,445    | 2,237,419  | 333,960    | 1,626,678  |
| - bonds                              | 1,569,090  | 910,140    | 1,569,090  | 910,140    |
| - bank balances                      | 32,231     | 30,316     | 7,613      | 10,054     |
| - loan to subsidiaries               | -          | -          | 204,022    | 871,879    |
| Foreign exchange gain, net           | 4,002,973  | 833,158    | 4,100,331  | 836,563    |
| Interest expense on short-term loans | (368,150)  | (9,536)    | -          | -          |
|                                      | 6,211,589  | 4,001,497  | 6,215,016  | 4,255,314  |

**24. TAX**

**The Company**

There is no current tax expense as the Company is in a tax loss position.

As at 31 December 2001, the Company had unutilised tax losses of approximately \$30,700,000 (2000: \$25,400,000) available to be carried forward for offset against future taxable profits, subject to agreement with the Income Tax Authorities and compliance with the relevant provisions of the Singapore Income Tax Act.

**The subsidiaries**

As at 31 December 2001, the subsidiaries had unutilised tax losses of approximately \$42,000,000 (2000: \$28,000,000). These are available for offset against future taxable profits, subject to agreement with the Income Tax Authorities and the relevant provisions of the tax legislation of the respective countries in which the subsidiaries operate.

The losses of companies within the Group are not available for offset against the profits of profitable companies on a group basis.

The Group's potential deferred tax benefit arising from these unutilised tax losses and capital allowances has not been recognised in the financial statements in accordance with the accounting policy in Note 2 to the financial statements.

## NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2001

(Amounts in Singapore dollars)

### 25. ACCUMULATED LOSSES, CARRIED FORWARD

|                                     | Group       |            |
|-------------------------------------|-------------|------------|
|                                     | 2001        | 2000       |
|                                     | \$          | \$         |
| The Company                         | 44,840,603  | 39,818,428 |
| Subsidiaries                        | 78,979,006  | 49,139,027 |
| Associated company                  | -           | 459,620    |
| Goodwill on acquisition written off | 2,622,388   | 2,457,279  |
|                                     | 126,441,997 | 91,874,354 |

### 26. BASIC AND DILUTED LOSS PER SHARE

Basic loss per share is calculated by dividing the Group's net loss for the year of \$34,567,643 (2000: \$55,955,466) by the weighted average number of shares in issue during the year of 731,176,362 (2000: 710,140,188) ordinary shares of \$0.10 each.

Diluted loss per share is the same as basic loss per share as the effects of anti-dilutive potential ordinary shares are ignored in calculating diluted loss per share.

### 27. RELATED PARTY INFORMATION

In addition to the related party information disclosed elsewhere in the financial statements, significant transactions with related parties, on terms agreed between the parties, were as follows:

|                                     | Group |           | Company |           |
|-------------------------------------|-------|-----------|---------|-----------|
|                                     | 2001  | 2000      | 2001    | 2000      |
|                                     | \$    | \$        | \$      | \$        |
| <b>Revenue</b>                      |       |           |         |           |
| Revenue from corporate shareholders | -     | 4,692,339 | -       | 4,692,339 |
| Interest income from subsidiaries   | -     | -         | 204,022 | 871,879   |
| Management fees from a subsidiary   | -     | -         | 480,000 | -         |
| <b>Expenses</b>                     |       |           |         |           |
| Management fees to a subsidiary     | -     | -         | -       | 23,426    |

### 28. CONTINGENT LIABILITIES AND COMMITMENTS

#### (a) Contingent liabilities, unsecured

The Company has undertaken to provide continuing financial support to four of its subsidiaries by not demanding payment for loans and receivables owing by them and when required, to provide sufficient working capital to enable them to operate as going concerns for a period of at least twelve months from the respective dates of the directors' reports of the subsidiaries relating to the audited financial statements for the financial year ended 31 December 2001.

**CONTINGENT LIABILITIES AND COMMITMENTS** (cont'd)

(b) **Operating lease commitments**

The Group has various operating lease agreements for offices. Lease terms do not contain restrictions on the Group's activities concerning dividends, additional debt or further leasing.

|                     | Group      |            | Company    |            |
|---------------------|------------|------------|------------|------------|
|                     | 2001<br>\$ | 2000<br>\$ | 2001<br>\$ | 2000<br>\$ |
| Within one year     | 2,937,000  | 4,341,000  | 871,000    | 1,045,000  |
| Within 2 to 5 years | 1,703,000  | 6,924,000  | 871,000    | 958,000    |
| Later than 5 years  | -          | 371,000    | -          | -          |
|                     | 4,640,000  | 11,636,000 | 1,742,000  | 2,003,000  |

**29. GROUP SEGMENTAL REPORTING**

(a) **By business segments**

The Group is organised on a worldwide basis into three main operating divisions, namely:

- Consumer operations
- Telephony
- Integrated solutions

| 2001                                                   | Consumer operations<br>\$ | Telephony<br>\$ | Integrated solutions<br>\$ | Others<br>\$ | Group<br>\$  |
|--------------------------------------------------------|---------------------------|-----------------|----------------------------|--------------|--------------|
| <b>Revenue</b>                                         |                           |                 |                            |              |              |
| External sales                                         | 6,513,459                 | 12,753,887      | 805,888                    | 3,896        | 20,077,130   |
| <b>Result</b>                                          |                           |                 |                            |              |              |
| Operating loss                                         | (12,476,762)              | (20,911,502)    | (3,799,682)                | 3,896        | (37,184,050) |
| Unallocated corporate income (mainly financial income) |                           |                 |                            |              | 6,213,318    |
| Unallocated corporate expenses                         |                           |                 |                            |              | (2,944,397)  |
| Share of loss of associated company                    |                           |                 |                            |              | (640,995)    |
| Tax                                                    |                           |                 |                            |              | (11,519)     |
|                                                        |                           |                 |                            |              | (34,567,643) |
| <b>Assets</b>                                          |                           |                 |                            |              |              |
| Allocated assets                                       | 3,784,419                 | 7,260,372       | 915,887                    | -            | 11,960,678   |
| Unallocated assets                                     |                           |                 |                            |              | 60,737,826   |
| Total assets                                           |                           |                 |                            |              | 72,698,504   |
| <b>Liabilities</b>                                     |                           |                 |                            |              |              |
| Allocated liabilities                                  | (3,454,605)               | (5,462,151)     | (712,224)                  | -            | (9,628,980)  |
| Total liabilities                                      |                           |                 |                            |              | (9,628,980)  |
| Capital expenditure                                    | 748,693                   | 2,180,596       | 149,739                    | -            | 3,079,028    |
| Depreciation and amortisation                          | 1,202,689                 | 2,635,179       | 537,718                    | -            | 4,375,586    |

# NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2001

(Amounts in Singapore dollars)

## GROUP SEGMENTAL REPORTING (cont'd)

### (a) By business segments (cont'd)

| 2000                                                   | Consumer operations | Telephony    | Integrated solutions | Others    | Group        |
|--------------------------------------------------------|---------------------|--------------|----------------------|-----------|--------------|
|                                                        | \$                  | \$           | \$                   | \$        | \$           |
| <b>Revenue</b>                                         |                     |              |                      |           |              |
| External sales                                         | 11,323,856          | 7,761,153    | 490,414              | 264,382   | 19,839,805   |
| <b>Result</b>                                          |                     |              |                      |           |              |
| Operating loss                                         | (20,345,322)        | (10,310,183) | (20,346,725)         | (171,883) | (51,174,113) |
| Unallocated corporate income (mainly financial income) |                     |              |                      |           | 3,652,008    |
| Unallocated corporate expenses                         |                     |              |                      |           | (9,417,492)  |
| Share of loss of associated company                    |                     |              |                      |           | (459,620)    |
| Minority interests                                     |                     |              |                      |           | 1,443,751    |
| Net loss for the year                                  |                     |              |                      |           | (55,955,466) |
| <b>Assets</b>                                          |                     |              |                      |           |              |
| Allocated assets                                       | 6,871,588           | 28,602,161   | 3,146,170            | -         | 38,619,919   |
| Investment in associated company                       |                     |              |                      |           | 3,373,239    |
| Unallocated assets                                     |                     |              |                      |           | 72,293,718   |
| Total assets                                           |                     |              |                      |           | 114,286,876  |
| <b>Liabilities</b>                                     |                     |              |                      |           |              |
| Allocated liabilities                                  | 3,043,695           | 11,117,155   | 2,194,731            | 24,179    | 16,379,760   |
| Total liabilities                                      |                     |              |                      |           | 16,379,760   |
| Capital expenditure                                    | 555,648             | 5,191,792    | 2,222,591            | -         | 7,970,031    |
| Depreciation of fixed assets                           | 1,820,707           | 680,665      | 1,204,246            | 1,993     | 3,707,611    |

### (b) By geographical regions

Turnover is based on the location of customers. Assets and additions to property, plant and equipment are based on the location of those assets.

|         | Turnover   |            | Assets     |             | Capital expenditure |            |
|---------|------------|------------|------------|-------------|---------------------|------------|
|         | 2001<br>\$ | 2000<br>\$ | 2001<br>\$ | 2000<br>\$  | 2001<br>\$          | 2000<br>\$ |
| Asia    | 14,863,235 | 18,737,491 | 66,474,823 | 107,291,810 | 2,754,853           | 6,406,781  |
| America | 2,484,381  | 900,092    | 2,528,100  | 6,023,961   | 324,175             | 1,388,768  |
| Europe  | 2,729,514  | 202,222    | 3,695,581  | 971,105     | -                   | 174,482    |
| Total   | 20,077,130 | 19,839,805 | 72,698,504 | 114,286,876 | 3,079,028           | 7,970,031  |

**30. DIRECTORS' REMUNERATION**

|                        | Number of directors in remuneration bands |                         | Total |
|------------------------|-------------------------------------------|-------------------------|-------|
|                        | Executive directors                       | Non-executive directors |       |
| <b>2001</b>            |                                           |                         |       |
| \$500,000 and above    | -                                         | -                       | -     |
| \$250,000 to \$499,999 | -                                         | -                       | -     |
| Below \$250,000        | 2                                         | 4                       | 6     |
|                        | 2                                         | 4                       | 6     |
| <b>2000</b>            |                                           |                         |       |
| \$500,000 and above    | -                                         | -                       | -     |
| \$250,000 to \$499,999 | -                                         | -                       | -     |
| Below \$250,000        | 1                                         | 7                       | 8     |
|                        | 1                                         | 7                       | 8     |

**31. FINANCIAL INSTRUMENTS**

**Financial risk management objectives and policies**

The main risk arising from the Group's financial instruments is foreign currency risk. The Board reviews and agrees policies for managing this risk and they are summarised below.

**Interest rate and liquidity risk**

The Group's exposure to interest rate and liquidity risks are minimal as it does not have significant external borrowings. Surplus funds are placed with reputable banks and invested in bonds.

**Foreign exchange risk**

Currently, the Group does not enter into foreign exchange contracts to hedge its foreign exchange risk resulting from cash flows from transactions denominated in foreign currencies, primarily the US dollars. However, the Group reviews periodically that its net exposure is kept at an acceptable level.

**Fair values of financial instruments**

Fair value is defined as the amount at which the financial instrument could be exchanged in a current transaction between knowledgeable willing parties in an arm's length transaction, other than in a forced or liquidation sale.

The following methods and assumptions are used to estimate the fair value of each class of financial instrument:

Cash and cash equivalents, trade and other receivables, trade and other payables

The carrying amount approximates fair value due to the relatively short-term maturity of these financial instruments.

# NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2001

(Amounts in Singapore dollars)

## FINANCIAL INSTRUMENTS (cont'd)

### Non-current unquoted investments

It is not practical to estimate the fair value of the Group's long-term unquoted equity investments because of the lack of quoted market prices and the inability to estimate fair value without incurring excessive costs. However, the Group does not anticipate the carrying amounts recorded to be significantly in excess of their fair values at the balance sheet date.

### Non-current loans due from subsidiaries

It is not practical to estimate the fair value of non-current loan accounts due principally to the lack of fixed or repayment terms. However, the Group does not anticipate the carrying amounts recorded at the balance sheet date to be significantly different from the values that would eventually be received or settled.

### Investment in bonds

The fair value of investment in bonds is estimated based on the expected cash flows discounted to present value.

As at 31 December 2001, the fair value of financial assets and financial liabilities which do not approximate the carrying amount in the balance sheet are presented in the following table:

|                     | 2001            |                      |
|---------------------|-----------------|----------------------|
|                     | Carrying amount | Estimated fair value |
|                     | \$              | \$                   |
| Investment in bonds | 35,599,196      | 35,569,790           |

This portion is in compliance with the "Listing Manual", Clause 912(4), to provide sufficient disclosure of the Company's corporate governance processes and activities in its Annual Report.

The Directors and Management are committed to maintaining a high standard of corporate governance. We adopt the best practices set out under the Best Practices Guide issued by the Singapore Exchange Securities Trading Limited. For effective corporate governance, the Company has the following:

### **BOARD OF DIRECTORS**

The Board of Directors comprises 7 members. Other than the Chairman of the Board, Mr Walter Sousa and Mr Koh Boon Hwee, the rest of the members are non-Executive Directors.

The Board supervises the management of the business and affairs of the Group. Apart from its statutory responsibilities, the Board approves the Group's strategic plans, key operational initiatives, major investments and funding decisions, reviews the financial performance of the Group and evaluates the performance and compensation of senior management personnel. These functions are carried out either directly or through Board committees like the Audit Committee, Compensation Committee and the Executive Committee as well as by means of a system of Corporate Authorization to management personnel in various companies of the Group.

The Board of Directors held a total of 7 Board Meetings during the financial year ended 31 December 2001.

### **AUDIT COMMITTEE**

The Audit Committee comprises three members and is chaired by Mr Khaw Kheng Joo, an independent director. The other members are executive director, Mr Koh Boon Hwee and non-executive director, Mr Thomas Kalon Ng.

The overall objective of the Audit Committee is to ensure that Management has created and maintained an effective control environment in the Company, and the Management demonstrates and stimulates the necessary respect of the internal control structure among all parties.

The role of the Audit Committee is to assist the Board with discharging its responsibility to:

- safeguard the Company's assets;
- maintain adequate accounting records; and

In 2001, the Audit Committee held two meetings

The Audit Committee met the external auditors twice to discuss and review

- (1) the financial statements of the Company and the consolidated accounts of the Group for the year ended 31 December 2001;
- (2) the audit plan for year 2001, their evaluation of the system of internal accounting controls and the audit report;
- (3) the assistance given by the Group's officers to the external auditors;
- (4) the nomination of the external auditors for their reappointment; and
- (5) interested party transactions.

The Audit Committee is also charged with the responsibility of commissioning and reviewing the findings of internal investigations into matters where there is any suspected fraud or irregularity or failure of internal controls of infringement of any Singapore law, rule or regulation which has or is likely to have a material impact on the Group's operations results and/or financial position.

### **COMPENSATION COMMITTEE**

The Compensation Committee of the Board comprises 2 directors Mr Koh Boon Hwee and Mr Sim Wong Hoo, a non-executive director.

The Chairman of the Compensation Committee is Mr Koh Boon Hwee.

The Compensation Committee was created and mandated with the responsibility to oversee the general compensation of employees of the Group with a goal to motivate, recruit and retain employees and directors through competitive compensation and progressive policies, in particular, the Compensation Committee is responsible for approving and overseeing share incentives, including the employee share option schemes. The Compensation Committee met 3 times in 2001.

### **EXECUTIVE COMMITTEE**

The Executive Committee (EXCO) has 3 members comprising of Chairman of the Board Mr Walter Sousa, executive director Mr Koh Boon Hwee and Chief Financial Officer, Mrs Yvonne Kwek.

The EXCO acts for the Board in supervising the management of the Group's business and affairs within limits of authority delegated by the Board.

The delegation of authority by the Board to the EXCO and other management personnel enables the Board to achieve operational efficiency by empowering them to decide on matters within certain limits of authority and yet maintain control over major policies and decisions of the Group.

### **INTERESTED PARTY TRANSACTIONS**

There are no interested persons transactions carried out during the financial year by the Group pursuant to the Shareholders' Mandate in accordance with Chapter 9A of the Listing Manual.

### **DEALING IN SECURITIES - BEST PRACTICES**

The Company has adopted a Code of Best Practices on securities transactions which contains the recommendations of the Best Practices Guide in the Listing Manual. The Code sets out the prohibitions on dealing in the securities during "closed periods" and the system of controls in monitoring dealings in the securities by directors and officers of the Company to handle potential interests and insider trading situations in compliance with the Securities Industry Act and the disclosure requirements of the Singapore Exchange Securities Trading Limited.

The Company directors and officers are prohibited from dealing in the Company's shares at least 4 weeks before the announcement of the Company's full-year or half-year results or 3 days before the announcement of price-sensitive information. Directors and key officers are expected not to deal in the Company's Securities on short-term considerations. Besides directors, key officers are required to notify the Company of their dealings within 2 days after transaction. All employees and directors of the Company and its subsidiaries are required to observe the insider trading laws under the Securities Industry Act at all times.



## STATISTICS OF SHAREHOLDINGS AS AT 16 APRIL 2002

### DISTRIBUTION OF SHAREHOLDINGS

| Size of Shareholdings | No. of Shareholders | %             | No. of Shares      | %             |
|-----------------------|---------------------|---------------|--------------------|---------------|
| 1 - 1,000             | 2,719               | 13.40         | 2,708,559          | 0.36          |
| 1,001 - 10,000        | 12,182              | 60.02         | 62,615,045         | 8.42          |
| 10,001 - 1,000,000    | 5,343               | 26.32         | 244,537,020        | 32.88         |
| 1,000,001 and above   | 52                  | 0.26          | 433,896,241        | 58.34         |
| <b>Total</b>          | <b>20,296</b>       | <b>100.00</b> | <b>743,756,865</b> | <b>100.00</b> |

### LOCATION OF SHAREHOLDINGS

| Locations               | No. of Shareholders | %             | No. of Shares      | %             |
|-------------------------|---------------------|---------------|--------------------|---------------|
| Singapore               | 19,961              | 98.35         | 589,384,685        | 79.24         |
| Malaysia                | 172                 | 0.85          | 3,819,000          | 0.51          |
| Hong Kong               | 29                  | 0.14          | 953,000            | 0.13          |
| USA                     | 35                  | 0.17          | 851,000            | 0.12          |
| United Kingdom          | 2                   | 0.01          | 15,000             | -             |
| Europe                  | 1                   | 0.01          | 20,000             | -             |
| Australia / New Zealand | 15                  | 0.07          | 187,000            | -             |
| Others                  | 81                  | 0.40          | 148,527,180        | 19.97         |
| <b>Total</b>            | <b>20,296</b>       | <b>100.00</b> | <b>743,756,865</b> | <b>100.00</b> |

### TWENTY LARGEST SHAREHOLDERS

| Name                                            | No. of Shares      | %            |
|-------------------------------------------------|--------------------|--------------|
| 1 CTI Limited                                   | 77,850,240         | 10.47        |
| 2 L&H Investment Company                        | 53,092,270         | 7.14         |
| 3 Innomedia Pte Ltd                             | 34,399,680         | 4.63         |
| 4 Philip Securities Pte Ltd                     | 25,276,367         | 3.40         |
| 5 BNP Paribas Merchant Banking Nominees Pte Ltd | 23,783,000         | 3.20         |
| 6 Vertex Technology Fund Ltd                    | 17,910,910         | 2.41         |
| 7 Jason Communications Pte Ltd                  | 15,200,000         | 2.04         |
| 8 T.H.eVenture Pte Ltd                          | 14,632,520         | 1.97         |
| 9 DBS Nominees Pte Ltd                          | 14,260,000         | 1.92         |
| 10 United Overseas Bank Nominees Pte Ltd        | 13,161,600         | 1.77         |
| 11 OCBC Securities Private Ltd                  | 10,490,000         | 1.41         |
| 12 Citibank Nominees Singapore Pte Ltd          | 9,574,170          | 1.29         |
| 13 Oversea-Chinese Bank Nominees Pte Ltd        | 8,541,120          | 1.15         |
| 14 SIS Netpreneur Ventures Corp                 | 8,300,810          | 1.12         |
| 15 UOB Kay Hian Pte Ltd                         | 6,899,000          | 0.93         |
| 16 Vertex Technology Fund (II) Ltd              | 6,829,270          | 0.92         |
| 17 Wiig Global Ventures Pte Ltd                 | 6,514,700          | 0.88         |
| 18 Citibank Consumer Nominees Pte Ltd           | 6,441,000          | 0.87         |
| 19 Goh Seh Leong                                | 6,103,000          | 0.82         |
| 20 Pax Realty and Development Pte Ltd           | 4,859,000          | 0.65         |
| <b>Total</b>                                    | <b>364,118,757</b> | <b>48.99</b> |

### SUBSTANTIAL SHAREHOLDERS

| Name                        | Direct Interest |       | Deemed Interest |       | Total Interest |       |
|-----------------------------|-----------------|-------|-----------------|-------|----------------|-------|
|                             | No of Share     | %     | No of Share     | %     | No of Shares   | %     |
| 1 CTI Limited               | 77,850,240      | 10.47 | -               | -     | 77,850,240     | 10.47 |
| 2 Sim Wong Hoo              | -               | -     | 77,850,240      | 10.47 | 77,850,240     | 10.47 |
| 3 L&H Investment Company    | 53,092,270      | 7.14  | -               | -     | 53,092,270     | 7.14  |
| 4 Pol Lucien Comeel Hauspie | -               | -     | 53,092,270      | 7.14  | 53,092,270     | 7.14  |
| 5 Ng Kai Wa                 | 1,333,170       | 0.18  | 39,067,680      | 5.25  | 40,400,850     | 5.43  |
| 6 Innomedia Pte Ltd         | 34,399,680      | 4.63  | 4,668,000       | 0.63  | 39,067,680     | 5.25  |

NOTICE IS HEREBY GIVEN that the Annual General Meeting of MediaRing.com Ltd ("the Company") will be held at Singapore Post Centre, 10 Eunos Road 8, #05-30 The Pavilion (Theatrette), Singapore 408600 on Friday, 31 May 2002 at 10:00 AM for the following purposes:

**AS ORDINARY BUSINESS**

1. To receive and adopt the Directors' Report and Audited Accounts of the Company for the year ended 31 December 2001 together with the Auditors' Report thereon. **(Resolution 1)**

2. To re-elect the following Directors retiring pursuant to Articles 104 and 108 of the Company's Articles of Association:-

|                               |                                |                       |
|-------------------------------|--------------------------------|-----------------------|
| Mr Thomas Kalon Ng            | ( Retiring under Article 104 ) | <b>(Resolution 2)</b> |
| Mr Pol Lucien Corneel Hauspie | ( Retiring under Article 104 ) | <b>(Resolution 3)</b> |
| Mr Khaw Kheng Joo             | ( Retiring under Article 108 ) | <b>(Resolution 4)</b> |
| Mr Thomas Henrik Zilliacus    | ( Retiring under Article 108 ) | <b>(Resolution 5)</b> |

Mr Thomas Kalon Ng and Mr Khaw Kheng Joo will, upon re-election as Directors of the Company, remain as members of the Audit Committee and the Board considers them independent for the purposes of Clause 902(4)(a) of Listing Manual of the Singapore Exchange Securities Trading Limited.

3. To approve remuneration to Directors for the year ended 31 December 2001 comprising :

- a. fees of S\$ 110,737 and
- b. 738,333 options to subscribe for new shares in the Company on terms and conditions as set up in the 1999 MediaRing Employees' Share Option Scheme II at an exercise price of S\$0.155 per share being the closing price on the 3rd trading day following the announcement of the full year results for the financial year ended 31 December 2001. **(Resolution 6)**

4. To re-appoint Arthur Andersen as the Company's Auditors and to authorise the Directors to fix their remuneration. **(Resolution 7)**

5. To transact any other ordinary business which may properly be transacted at an Annual General Meeting.

**AS SPECIAL BUSINESS**

To consider and if thought fit, to pass the following resolutions as Ordinary Resolutions, with or without any modifications:

6. Authority to allot and issue shares up to 50 per centum (50%) of issued capital

That pursuant to Section 161 of the Companies Act, Cap. 50 and Clause 941(3)(b) of the Listing Manual of the Singapore Exchange Securities Trading Limited, the Directors be empowered to allot and issue shares in the capital of the Company at any time and upon such terms and conditions and for such purposes as the Directors may, in their absolute discretion, deem fit provided that

- (a) the aggregate number of shares to be allotted and issued pursuant to this Resolution shall not exceed fifty per centum (50%) of the issued share capital of the Company for the time being, and
- (b) the aggregate number of shares to be issued other than on a pro rata basis to existing members does not exceed twenty per cent (20%) of the Company's issued share capital for the time being.

Such authority shall continue in force until the conclusion of the next Annual General Meeting or the expiration of the period within which the next General Meeting is required by law to be held, whichever is earlier, unless revoked or varied by the Company. **(Resolution 8)**

7. Authority to allot and issue shares under the MediaRing Employees' Share Option Scheme

That pursuant to Section 161 of the Companies Act, Cap. 50, the Directors be empowered to allot and issue shares in the capital of the Company to the holders of options granted by the Company under the MediaRing Employees' Share Option Scheme ("the Scheme") established by the Company upon the exercise of such options and in accordance with the terms and conditions of the Scheme provided always that the aggregate number of additional ordinary shares to be allotted and issued pursuant to the Scheme shall not exceed 65,921,470 ordinary shares and such authority shall continue in force until the conclusion of the next Annual General Meeting or the expiration of the period within which the next General Meeting is required by law to be held, whichever is earlier. [See Explanatory Note (i)] **(Resolution 9)**

8. Authority to allot and issue shares under the 1999 MediaRing Employees' Share Option Scheme II

That pursuant to Section 161 of the Companies Act, Cap. 50, the Directors be empowered to allot and issue shares in the capital of the Company to the holders of options granted by the Company under the 1999 MediaRing Employees' Share Option Scheme II ("the Scheme II") established by the Company upon the exercise of such options and in accordance with the terms and conditions of the Scheme provided always that the aggregate number of additional ordinary shares to be allotted and issued pursuant to the Scheme from time to time shall not exceed fifteen per centum (15%) of the issued share capital of the Company for the time being and such authority shall continue in force until the conclusion of the next Annual General Meeting or the expiration of the period within which the next General Meeting is required by law to be held, whichever is earlier. [See Explanatory Note (ii)] **(Resolution 10)**

9. Renewal of Shareholders' Mandate for Interested Person Transactions

That for the purposes of Chapter 9A of the Listing Manual of the Singapore Exchange Securities Trading Limited:-

- (a) approval be given for the renewal of the mandate for the Company, its subsidiaries and associated companies or any of them to enter into any of the transactions falling within the types of Interested Person Transactions as set out on pages 68 to 69 of the Company's Prospectus dated 11 November 1999 ("Prospectus") with any party who is of the class of Interested Persons described in the Prospectus, provided that such transactions are carried out in the normal course of business, at arm's length and on commercial terms and in accordance with the guidelines of the Company for Interested Person Transactions as set out in the Company's Prospectus (the "Shareholders' Mandate")
- (b) the Shareholders' Mandate shall, unless revoked or varied by the Company in general meeting, continue in force until the conclusion of the next Annual General Meeting; or the expiration of the period within which the next General Meeting is required by law to be held, whichever is earlier; and
- (c) authority be given to the Directors to complete and do all such acts and things (including executing all such documents as may be required) as they may consider necessary, desirable or expedient to give effect to the Shareholders' Mandate as they may think fit. [See Explanatory Note (iii)] **(Resolution 11)**

By Order of the Board

**ABDUL JABBAR BIN KARAM DIN / YVONNE KWEEK**  
Joint Company Secretaries

Singapore  
14 May 2002

**Explanatory Notes:**

- (i) The Ordinary Resolution 9 proposed in item 7 above, if passed, will empower the Directors from the date of the above Meeting until the date of the next Annual General Meeting, to allot and issue shares in the Company up to a maximum of 65,921,470 ordinary shares of the issued share capital of the Company pursuant to the exercise of options under the Scheme.
- (ii) The Ordinary Resolution 10 proposed in item 8 above, if passed, will empower the Directors of the Company, from the date of the above Meeting until the next Annual General Meeting, to allot and issue shares in the Company of up to a number not exceeding in total fifteen per centum (15%) of the issued share capital of the Company for the time being pursuant to the exercise of the options under Scheme II.
- (iii) The Ordinary Resolution 11 proposed in item 9 above, if passed, will authorise Interested Person Transactions as described in the Prospectus and recurring in the year and will empower the Directors to do all acts necessary to give effect to the Shareholders' Mandate. This authority will, unless previously revoked or varied by the Company at a general meeting, expire at the conclusion of the next Annual General Meeting of the Company.

**Notes:**

- 1. A Member entitled to attend and vote at the Annual General Meeting (the "Meeting") is entitled to appoint a proxy to attend and vote instead of him/her/it. A proxy need not be a Member of the Company.
- 2. If the appointor is a corporation, the instrument appointing a proxy must be executed under seal or the hand of its duly authorised officer or attorney.
- 3. The instrument appointing a proxy must be deposited at the Registered Office of the Company at 10 Eunos Road 8, #12-01/02 Singapore Post Centre, Singapore 408600 not less than 48 hours before the time for holding the Meeting.

**MEDIARING.COM LTD**  
(Incorporated in The Republic Of Singapore)

**PROXY FORM**

(Please see notes overleaf before completing this Form)

I/We, \_\_\_\_\_

of \_\_\_\_\_

being a member/members of MediaRing.com Ltd (the "Company"), hereby appoint \_\_\_\_\_

\_\_\_\_\_ of \_\_\_\_\_

\_\_\_\_\_ or, failing him/her,

\_\_\_\_\_ of \_\_\_\_\_

or failing him/her, the Chairman of the Meeting as my/our proxy to vote for me/us on my/our behalf at the Annual General Meeting (the "Meeting") of the Company to be held on Friday, 31 May 2002 at 10:00 a.m. and at any adjournment thereof. The proxy is to vote on the business before the meeting as indicated below. If no specific direction as to voting is given, the proxy will vote or abstain from voting at his/her discretion, as he/she will on any other matter arising at the Meeting:

| No. | Resolutions relating to:                                                                                                            | For | Against |
|-----|-------------------------------------------------------------------------------------------------------------------------------------|-----|---------|
| 1   | Directors' Report and Accounts for the year ended 31 December 2001                                                                  |     |         |
| 2   | Re-election of Mr Thomas Kalon Ng as a Director                                                                                     |     |         |
| 3   | Re-election of Mr Pol Lucien Corneel Hauspie as a Director                                                                          |     |         |
| 4   | Re-election of Mr Khaw Kheng Joo as a Director                                                                                      |     |         |
| 5   | Re-election of Mr Thomas Henrik Zilliacus as a Director                                                                             |     |         |
| 6   | Approval of Directors' fees amounting to S\$110,737 and offer of 738,333 share options under the 1999 ESOS II to the same Directors |     |         |
| 7   | Re-appointment of Arthur Andersen as Auditors                                                                                       |     |         |
| 8   | Authority to allot and issue new shares                                                                                             |     |         |
| 9   | Authority to allot and issue shares under the 1999 MediaRing Employees' Share Option Scheme                                         |     |         |
| 10  | Authority to allot and issue shares under the 1999 MediaRing Employees' Share Option Scheme II                                      |     |         |
| 11  | Renewal of Shareholders' Mandate for Interested Person Transactions                                                                 |     |         |

(Please indicate with a cross [X] in the space provided whether you wish your vote to be cast for or against the Resolutions as set out in the Notice of the Meeting.)

Dated this \_\_\_\_\_ day of \_\_\_\_\_ 2002

| Total number of Shares in: | No. of Shares |
|----------------------------|---------------|
| (a) CDP Register           |               |
| (b) Register of Members    |               |

\_\_\_\_\_  
*Signature of Shareholder(s)*  
or, *Common Seal of Corporate Shareholders*

# PROXY FORM

**Notes:**

1. Please insert the total number of Shares held by you. If you have Shares entered against your name in the Depository Register (as defined in Section 130A of the Companies Act, Chapter 50 of Singapore), you should insert that number of Shares. If you have Shares registered in your name in the Register of Members, you should insert that number of Shares. If you have Shares entered against your name in the Depository Register and Shares registered in your name in the Register of Members, you should insert the aggregate number of Shares entered against your name in the Depository Register and registered in your name in the Register of Members. If no number is inserted, the instrument appointing a proxy or proxies shall be deemed to relate to all the Shares held by you.
2. A member of the Company entitled to attend and vote at a meeting of the Company is entitled to appoint one or two proxies to attend and vote instead of him/her. A proxy need not be a member of the Company.
3. Where a member appoints two proxies, the appointments shall be invalid unless he/she specifies the proportion of his/her shareholding (expressed as a percentage of the whole) to be represented by each proxy.
4. The instrument appointing a proxy or proxies must be deposited at the registered office of the Company at 10 Eunos Road 8, #12-01/02 Singapore Post Centre, Singapore 408600 not less than 48 hours before the time appointed for the Annual General Meeting.
5. The instrument appointing a proxy or proxies must be under the hand of the appointor or of his attorney duly authorised in writing. Where the instrument appointing a proxy or proxies is executed by a corporation, it must be executed either under its seal or under the hand of an officer or attorney duly authorised.
6. A corporation which is a member may authorise by resolution of its directors or other governing body such person as it thinks fit to act as its representative at the Meeting, in accordance with Section 179 of the Companies Act, Chapter 50 of Singapore.

**General:**

The Company shall be entitled to reject the instrument appointing a proxy or proxies if it is incomplete, improperly completed or illegible or where the true intentions of the appointor are not ascertainable from the instructions of the appointor specified in the instrument appointing a proxy or proxies. In addition, in the case of Shares entered in the Depository Register, the Company may reject any instrument appointing a proxy or proxies lodged if the member, being the appointor, is not shown to have Shares entered against his name in the Depository Register as at 48 hours before the time appointed for holding the Meeting, as certified by The Central Depository (Pte) Limited to the Company.

*a. Fold along this line*

Affix  
Stamp  
Here

The Company Secretary  
10 Eunos Road 8 #12-01/02  
Singapore Post Centre  
Singapore 408600

*b. Fold along this line*



**MediaRing.com Ltd**

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10 Eunos Road 8 #12-01 South Lobby Singapore Post Centre Singapore 408600  
Tel: 65 • 6846 0990 Fax: 65 • 6846 0286 <http://www.mediarings.com>